INVESTOR BRIEFING

H1 2026

Our Presentation Roadmap

01 Overview → 02 Economic Updates → 03 Business Updates → 04 Financial Performance

1. We Are Growing

CREATING VALUE

A Transformational Bank

Largest Co-operative Bank in Africa - 15 Million Members

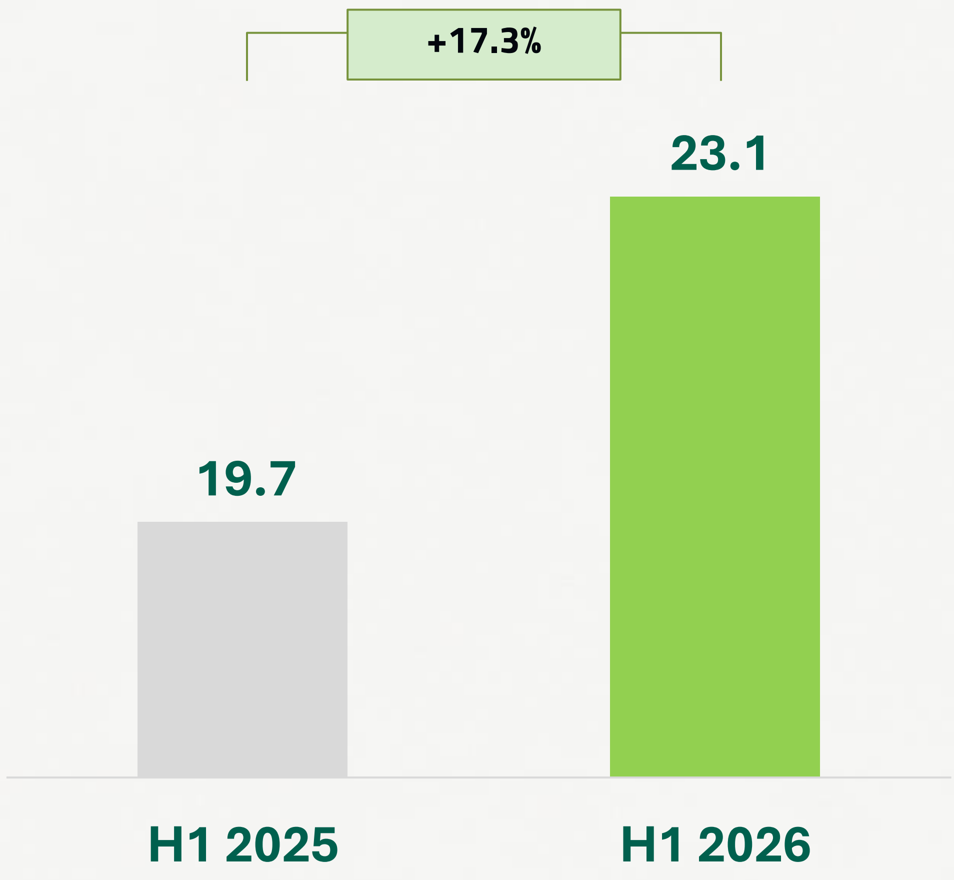
Successful Universal Banking Model, Increased Dominance in Kenya

Growth, Resilience and Agility

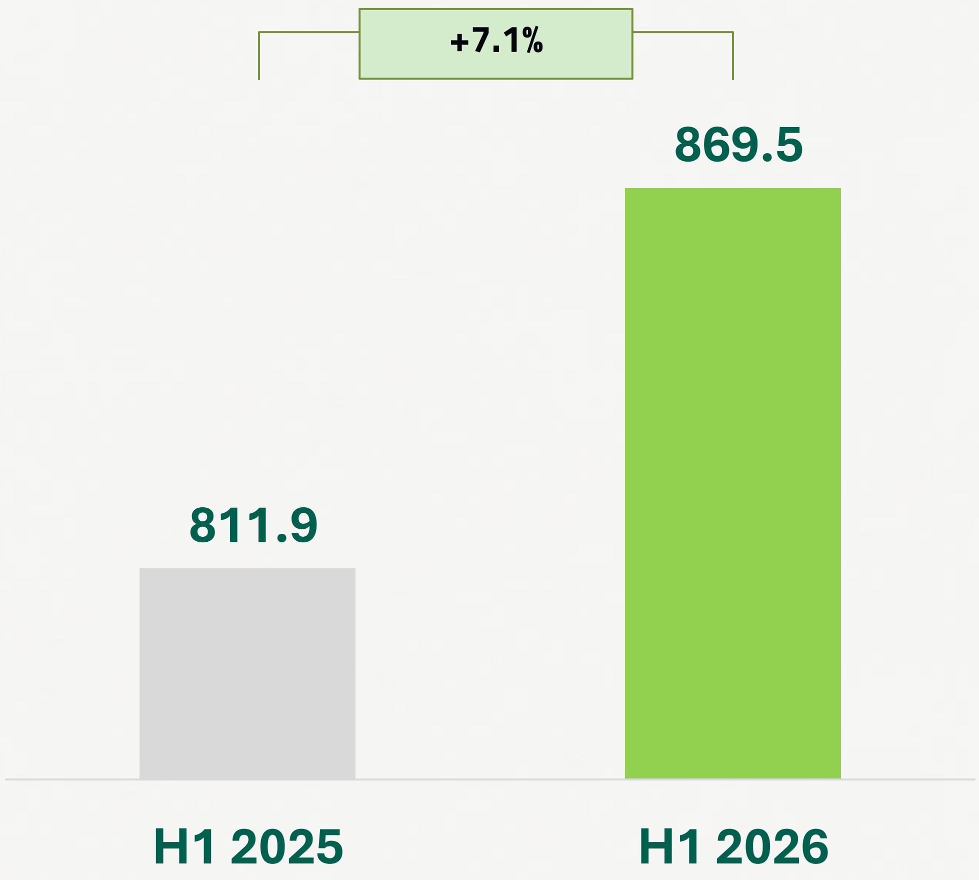
Ksh. 869.5B in Total Assets

6,591 skilled motivated staff members

Sustained Profitability and Balance Sheet Growth



PROFIT BEFORE TAX (KSHS. B)



TOTAL ASSETS (KSHS. B)

2. We Are Resilient

PROTECTING VALUE

Purpose driven and Value Led

PURPOSE
A financial partner predominantly owned by the Co-operative movement,
Transforming Lives

VISION
To be the dominant bank in Kenya and the region, riding on the unique Co-operative Model providing innovative financial solutions for distinctive customer experience.

MISSION
To offer a wide range of innovative financial solutions leveraging on our heavy investment in multi-channels, national and regional presence and with a focus on excellent customer experience by a highly motivated and talented team.

Our Values

- Trustworthy
- Innovative and Agile
- Passion for Excellence
- Customers and People
- Share and Collaborate
- Bold and Courageous

Our Presence

223 Branches

16,105
Co-op Kwa Jirani Agents

609 ATMs & Cash Deposit Machines (CDMs)

+23K Diaspora Banking Customers

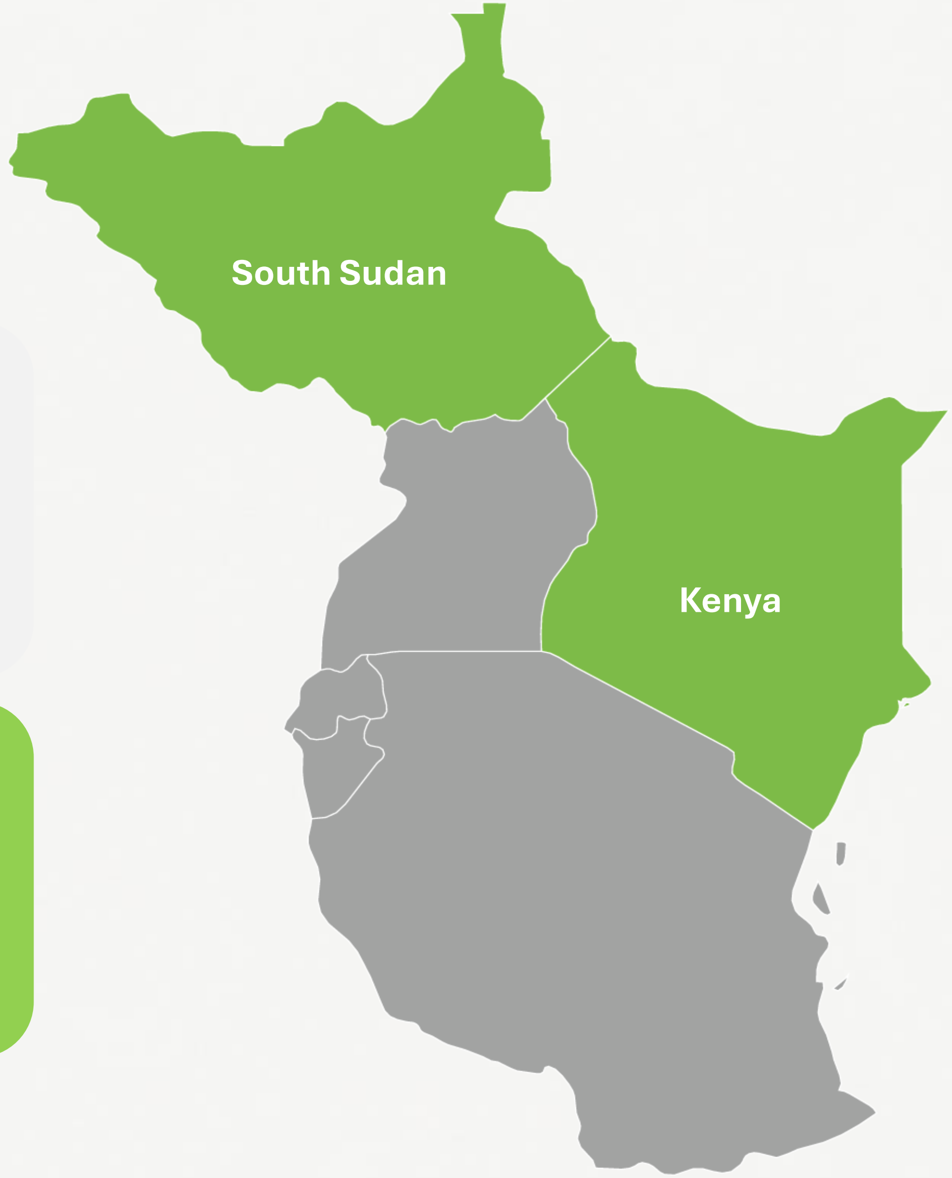
6591 Staff

619 Sacco Front offices Branch Network

Infosys Finacle

New Core Banking System

24hr Contact Centre



Group structure

15M Member Co-operative Movement

Co-op Holdings Co-operative Society Ltd
64.56% strategic ownership

Co-operative Bank of Kenya Ltd

Minority shareholders
35.44% – NSE

Co-operative Bank of South Sudan Ltd	**51%**
Co-op Bancassurance Intermediary Ltd	**100%**
Co-optrust Investment Services Ltd	**100%**
Kingdom Securities Ltd	**60%**
Kingdom Bank Ltd	**90%**
Co-operative Insurance Society Ltd	**33.41%**
Co-op Bank Fleet Africa Leasing Ltd	**25%**

PROPOSED CORPORATE REORGANIZATION AND CONVERSION OF THE CO-OPERATIVE BANK OF KENYA LIMITED INTO A NON-OPERATING HOLDING COMPANY

In line with industry practice, the Board of Directors has reviewed the Group structure in accordance with Section 13(1)(e) of the Banking Act (Cap. 488, Laws of Kenya) and the applicable Prudential Guidelines issued by the Central Bank of Kenya and approved the transition to a Non-Operating Holding Company (NOHC) structure.

Under this structure, The Co-operative Bank of Kenya Limited will be renamed **CO-OPBANK GROUP PLC** and will serve as the Non-Operating Holding Company, retaining its status as the listed entity on the Nairobi Securities Exchange while holding all Group subsidiaries.

A new wholly owned banking subsidiary, **CO-OP BANK KENYA LTD**, will be incorporated to assume the Kenyan banking operations.

The proposed restructuring remains subject to the requisite regulatory approvals.

This realignment of the Group structure establishes a robust platform to accelerate growth in Kenya and across the region, strengthen governance, and enhance long-term stakeholder value.

Universal Banking Model

Retail & business banking
Kshs. 307.0 Billion loan book

Corporate & institutional banking
Kshs.142.3 Billion loan book

Co-operatives banking
Kshs.37.4 Billion loan book

Funds under management
Kshs. 505.2 Billion

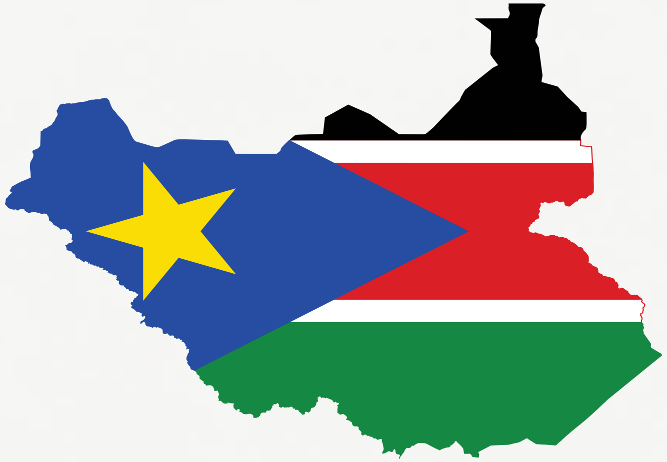
Insurance brokerage
5% income growth

Leasing (CBFAL)
Kshs.169.5 Mn PBT

Stock brokerage
Kshs. 77.9 PBT

Consultancy & capacity building
3,960 mandates

Resilient Operations in South Sudan

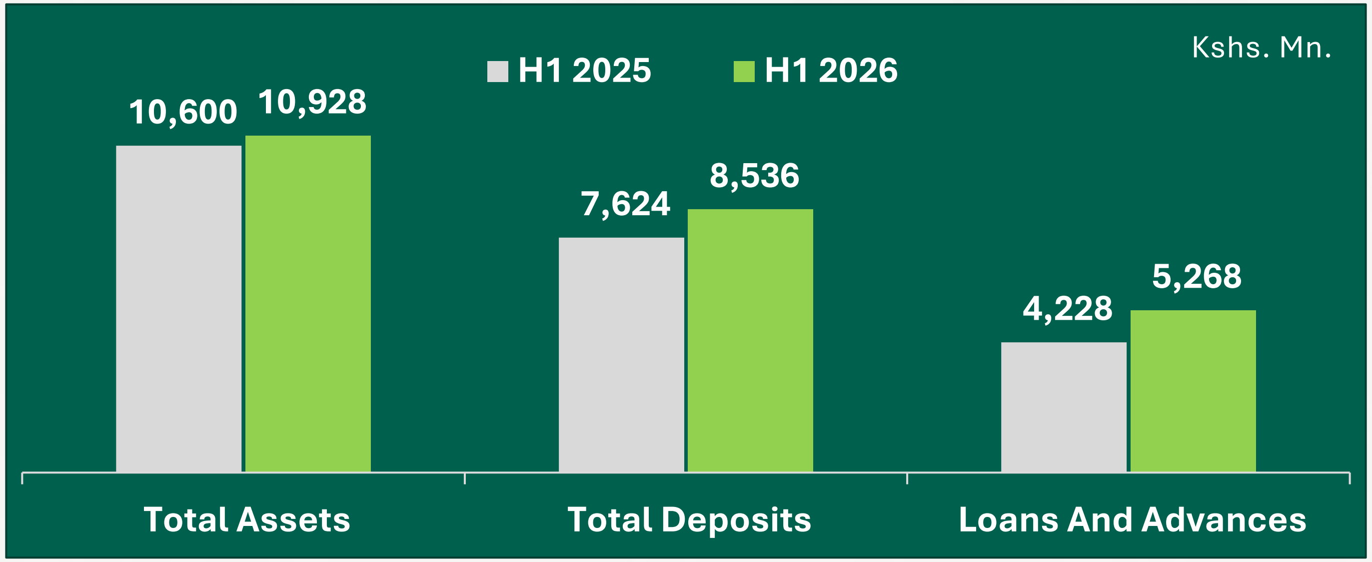


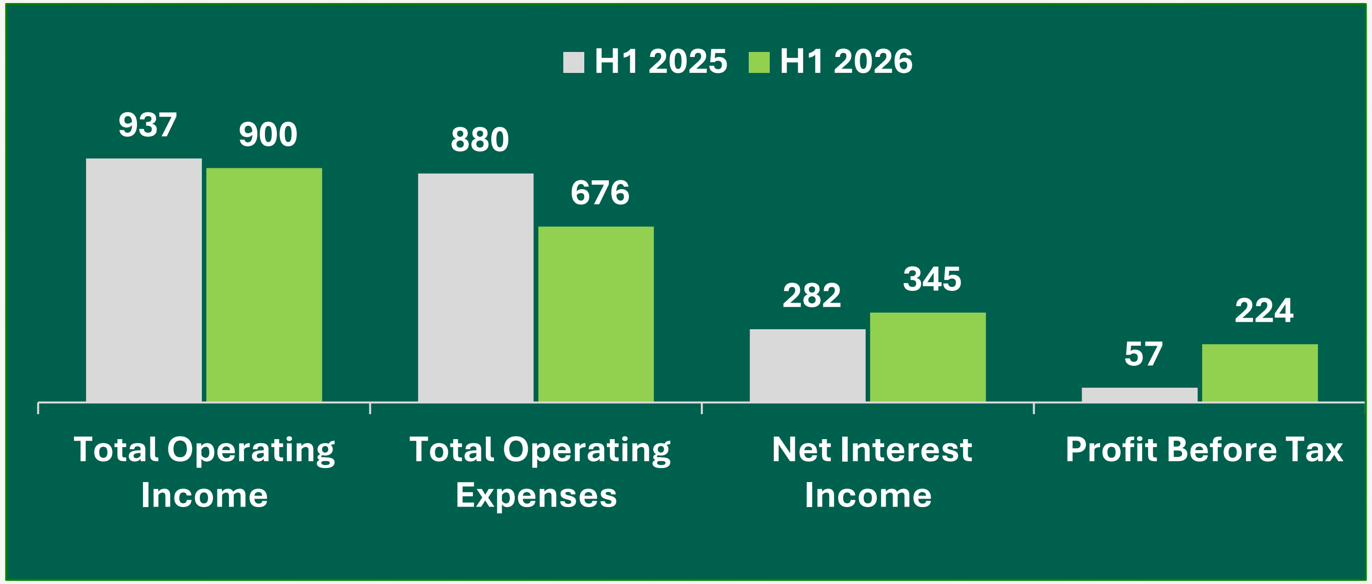
Branches

1. Juba
2. Kololo
3. Nimule
4. Wau
5. Gudele

2 Non-oil collection centers

Owns 31% of CIC Africa Ltd - South Sudan





Economic Updates

Operating Environment

Resilient Growth, Policy Pause and Credit Recovery amid Global Crosscurrents

Global Conditions – growth resilient, but inflation and war risks remain

- IMF July WEO projects global growth at 3.0% in 2026 and 3.4% in 2027; momentum is shaped by Middle East war risk and AI-led technology demand.
- Global headline inflation is projected to rise to 4.7% in 2026; disinflation has stalled as energy, fertilizer, food and transport costs remain elevated.
- Central banks remain cautious: policy is less supportive as markets price higher nominal rates despite improved risk sentiment.

Kenya Growth – Q1 rebound confirms resilience, but private demand softened in Q2

- Real GDP expanded by 5.3% in Q1 2026 from 4.9% in Q1 2025; all sectors recorded positive growth.
- PMI data show mixed performance in Q2 with private-sector conditions stabilising in June after three months of contraction. Orders returned to growth and confidence reached a multi-year high, but fuel-related input costs pushed selling-price inflation to a survey record.

Inflation & Monetary Policy – easing has paused, not reversed

- Inflation rose from 5.6% in April to 6.7% in May, then eased to 6.4% in June; still within the 5±2.5% target band but in the upper half.
- Pressure remains mainly non-core: energy, fuel, transport and select food items; core inflation eased to 3.1% in June from 3.2% in May.
- CBK held the CBR at 8.75% in June; further easing now requires clearer evidence that oil and second-round price effects are contained.

Global Crosscurrents → Domestic Growth Resilience → Policy Pause & Inflation → Currency & FX Buffer → Liquidity Repricing → Banking Sector Stability → H2 2026 Outlook

Operating Environment

Resilient Growth, Policy Pause and Credit Recovery amid Global Crosscurrents

Exchange Rate & External Position – stability holds, supported by reserves and remittances

- KES remained broadly stable around Kshs 129/USD through H1 and early July; reserves strengthened to USD 13.85bn / 5.9 months import cover by July 23.
- Current account deficit widened to 2.6% of GDP in the 12 months to April and is projected at 3.0% in 2026 as oil, food and capital imports rise.
- Remittances remain a key FX buffer: USD 394.2mn in May and USD 375.6mn in June.

Fiscal Conditions & Liquidity – demand for government paper remains strong but rates are sensitive

- The shilling, reserves and liquidity remain firm; lower lending rates are supporting credit, while the budget raises the supply of domestic securities.
- Yields moved marginally both ways, signaling not a funding crisis, but a more selective market sensitive to fiscal needs, inflation and oil-price news.

Banking Sector Developments – recovery continues, asset quality improving at the margin

- Banking sector remains stable; gross NPL ratio declined to 15.3% in May from 15.6% in February and 17.6% in August 2025.
- Private-sector credit growth improved to 9.3% in May from 7.1% in April and -2.9% in January 2025, supported by lower lending rates.
- Average lending rates fell continued to moderate, RBCPM supports better transmission and more transparent loan pricing.

H2 2026 Outlook:

- Growth should remain positive but uneven; strongest support likely from construction, tourism, financial services, ICT and selected agriculture value chains.
- Inflation expected to remain within target but in the upper half until global oil and transport costs settle.
- CBR likely to stay at 8.75% near term; rate cuts require durable disinflation and stable global energy prices.
- FX stability remains credible, backed by reserves and remittances, but oil-import demand is the key watch point.
- Key risks: Middle East escalation, oil prices, fiscal borrowing pressure, weak consumer demand, weather shocks and slower remittance growth

3. We Are Agile

SOUND EXECUTION OF OUR ‘GOOD TO GREAT’ CORPORATE STRATEGIC PLAN

'Good to Great' Strategy 2025–2029

1	2	3	4	5	6
Aggressive deepening of our dominance in Kenya and Region.	Primary provider of financial services to the Co-operative Movement in Kenya and the region.	Seamless and exceptional customer experience across our touchpoints.	Leverage digital transformation / innovation for operational efficiency supported by an engaged and highly productive workforce.	Optimal Enterprise Risk and Compliance in the dynamic environment.	Positive impact on the economy, society, and environment.

Scaling efficiency and growth with our ‘Soaring Eagle’ Transformation Pillars

1. **Branch transformation**
2. **MSME transformation**
3. **Sales-force effectiveness**
4. **Shared services and digitisation**
5. **NPL management and credit processes**
6. **Cost management**
7. **Data analytics**
8. **Staff productivity**

The programme links growth, digital enablement, credit quality, cost discipline and workforce productivity in a single transformation agenda.

Maintaining Strong Stability Drivers

Proactive Enterprise Risk Management Framework.

50.9% of our loan Book is in Consumer banking which is low risk and performing well.

Proactive Regulatory compliance

Optimal risk spread across various assets.

Strong Capital Buffers: Total Capital to Risk Weighted Assets (RWA) **22.9%** (Regulatory 14.5%)

Cost Management with a CIR of **53.66%** with provisions and CIR of 46.04% without provisions

NPL Management

- Cumulative provisions Kshs.54.7Bn from 2020.
- NPL Coverage ratio at 80.7%, with security 99.82%
- Continuous Process improvement for enhanced End to End Turn Around Time on all loan applications.
- Proactive early delinquency & NPL management through Connecting with our customers, collecting and offering customer-centric solutions.
- Focused credit management projects through:
  - ✓ Credit Review Implementation Project “Project Kilele”
  - ✓ Decentralization of loan portfolio management enabling Project 3C (Connect, Collect and Cure).
  - ✓ Project Connect & Build (CB) for co-creating solutions with our customers to grow the loan book and increase product holding.

Digital Transformation Gains

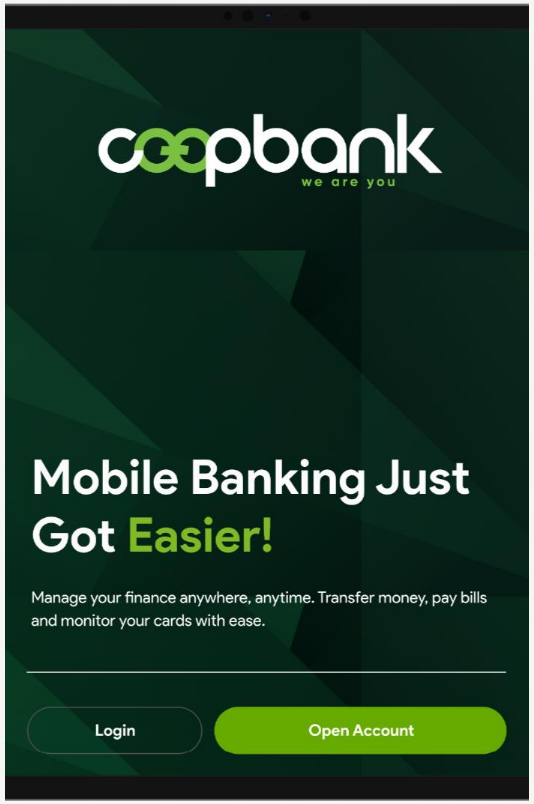
93.5% of transactions on alternative channels enhancing operational efficiency.

New core banking system operational in Kenya (June 2023), South Sudan (March 2024) & Kingdom Bank (Ongoing), enhancing innovation, customer experience and analytics.

Optimization of Omnichannel integrating accessibility and User experience.

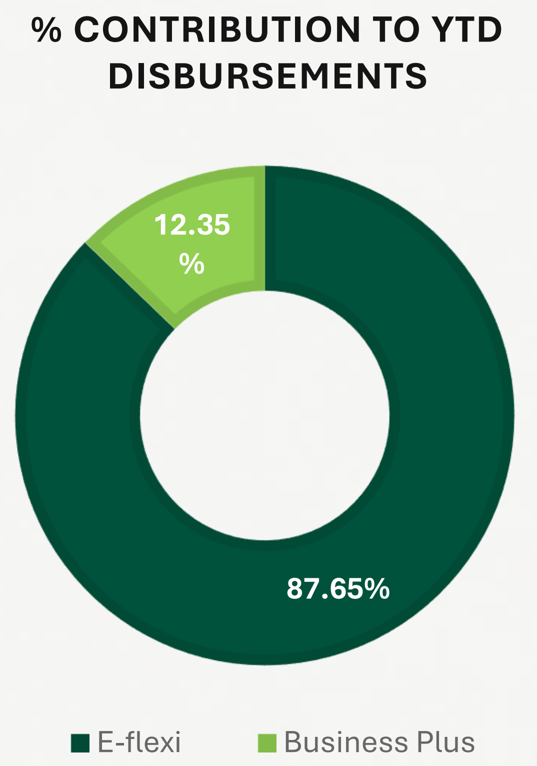
Enhanced digitization of internal bank processes and engagement platforms as part of our **Digital Transformation Strategy.**

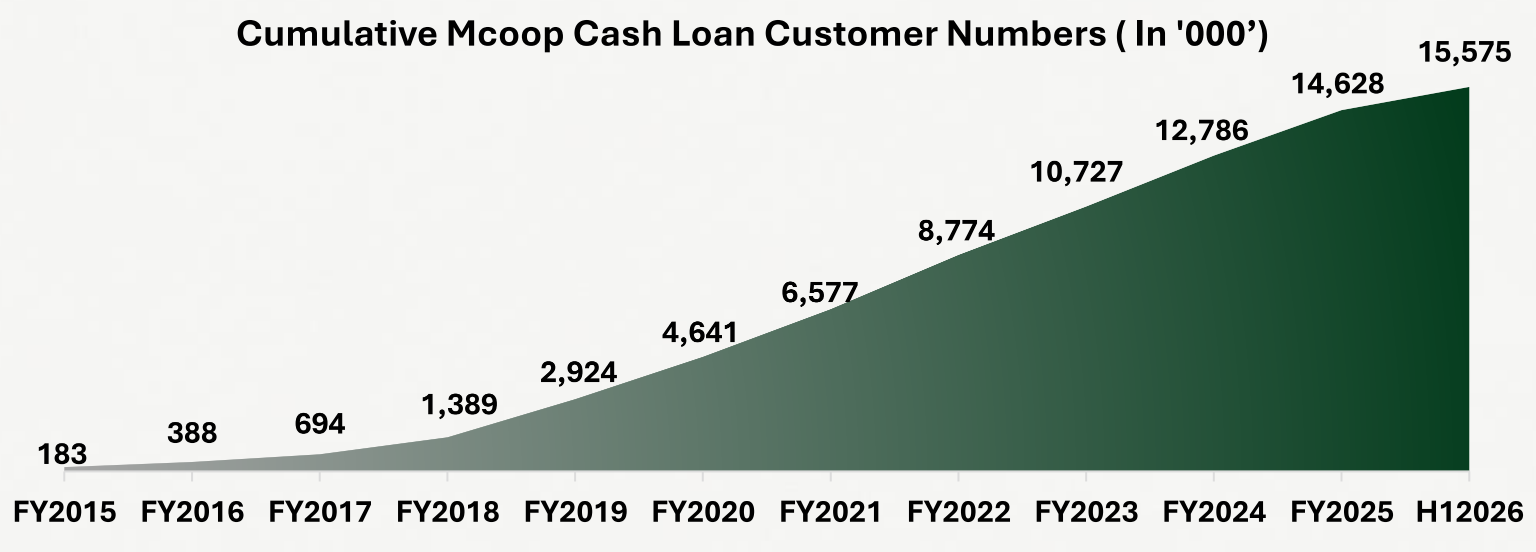
Advanced data analytics supporting data-led sales, reporting and decision making

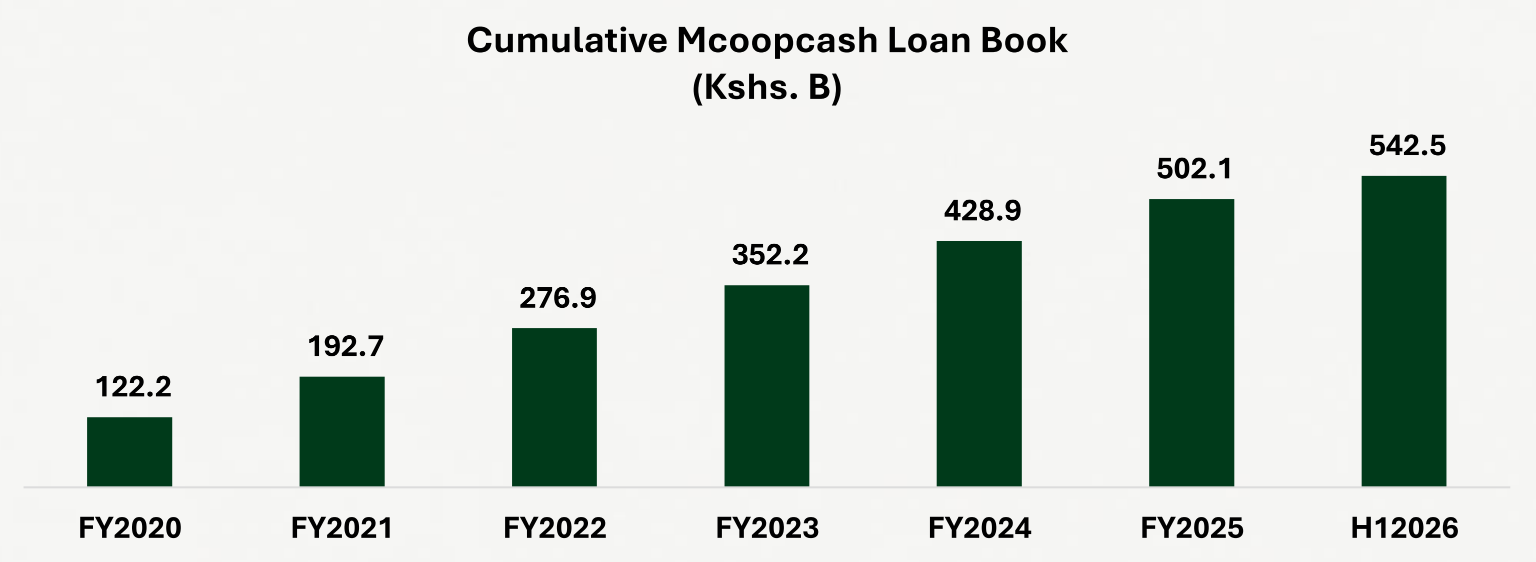


Accessible and Convenient Finance with E-Credit

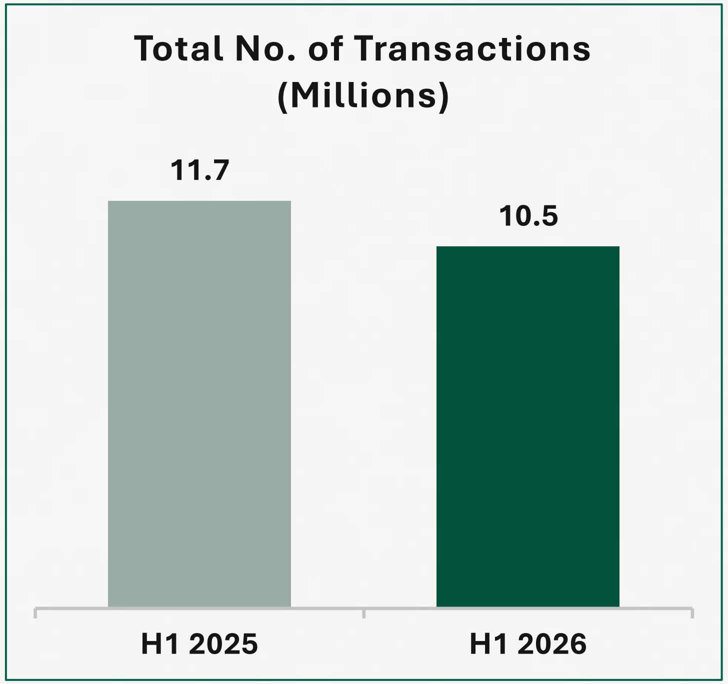
Kshs. 561.21 Bn Disbursed since inception.	Kshs 40.35 Bn Disbursed YTD

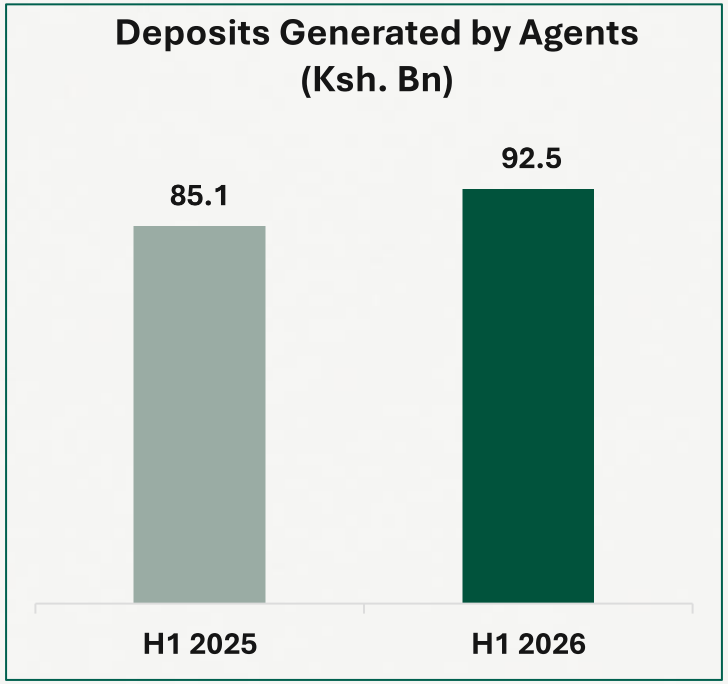


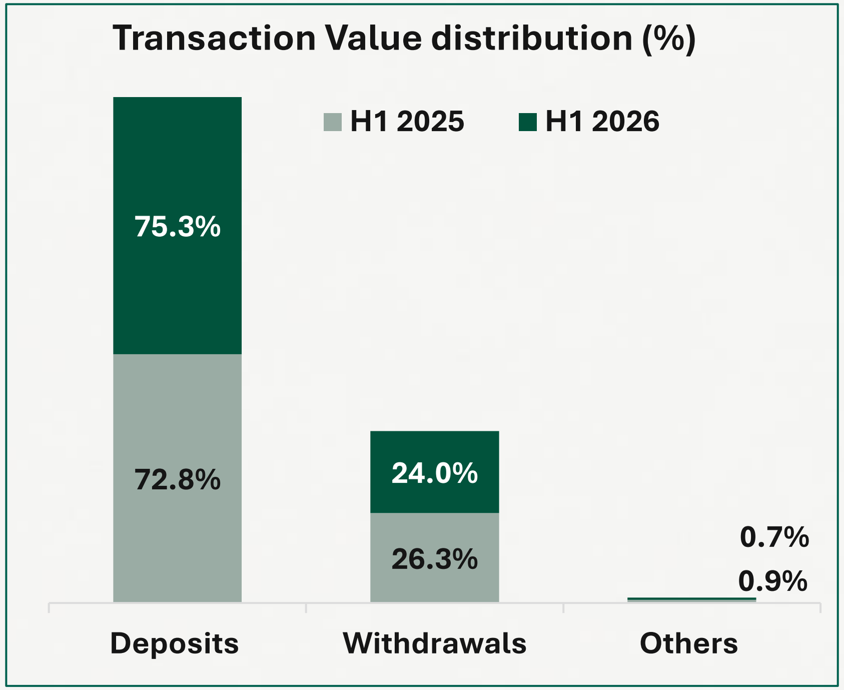


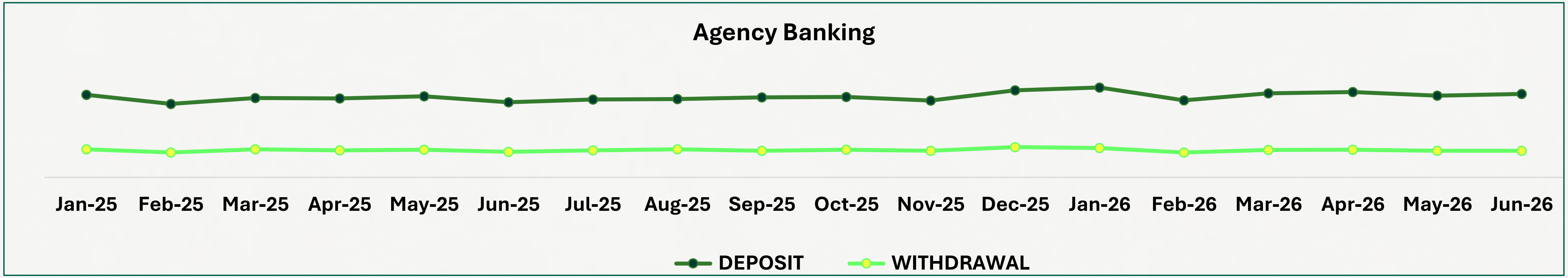


Increasing Reach with Agency Banking









Value for our Customers and People

MSME Banking

71,298 Customers trained

268,604 customers onboarded on MSME Packages Gold, Silver & Bronze

Non-Financial Services

- **155** Webinars
- **200** Clinics
- **98** networking forums
- **7** International Business trips

Youth and Women Banking

Tailored propositions to support Youth and Women

Staff Productivity

- Supporting new ways of working – Agile & Digital Workforce
- Sales Force effectiveness (SFE)
- High Performing Teams (HPT) Culture
- Talent management deepening our capabilities
- Training & Leadership Development
- Performance Management Rhythms, Rewards & Recognition
- Robust Staff Wellness Programs

Youth Financial Services

Co-op Bank is anchored on a mission to transform the financial lives of young people and empower them to grow.
Goal: to serve over 10 million youth customers in the medium term.

Achievements

1 **Dedicated Youth Financial Services Division**

- Formal establishment of a dedicated Youth Financial Services Division, led by a substantive Director, reinforcing the Bank's long-term commitment to building a market-leading, digitally driven youth platform.

2 **Access to Capital**

- Over KES 27 billion disbursed to youth customers by H1 2026 supporting over 500,000 youth in entrepreneurship, business expansion and income generation.

3 **Digitally powered Financial Inclusion**

- Specialized Youth Banking Mobile App - 'YEA App'
- Digital Money Market Fund and bond investment proposition embedded in app
- Over KES 900 million in youth assets under management.

4 **Financial Literacy and Youth Empowerment**

- Over 150,000 youth trained, laying the foundation for more informed financial decision-making and long-term prosperity.

Curated CVPs for;

- STUDENTS
- YOUTH IN BUSINESS
- YOUTH IN AGRIBUSINESS
- EMPLOYED YOUTH

Sustainability

Dedicated Sustainability Focus

1. **ESG Policy:** Co-operative Bank Group is committed to sustainable development and integrating environmental, social, and governance (ESG) principles throughout all operations and business activities.

2. **Dedicated Sustainability Unit** with ESG Champions in all Strategic Business Units, governed by the ESG Committee.

3. **Environmental and Social Management System (ESMS):** We use an ESMS, aligned with IFC Performance Standards and national regulations which includes risk categorization, due diligence, action plans, and monitoring

4. **Loans are screened for environmental and social risks.**

5. **ESG Risk Management:** We integrate ESG risk, that include environmental and social risks, into our existing risk management processes.

- Kshs.100M Co-op Bank Capacity-building & Technical Fund
- Co-op Bank provides the Direct Settlement System for Coffee benefiting all market players, especially farmers.
- **Co-opbank Soko** - a digital marketplace that connects the agriculture value chain.

Impact drivers

- MSME Financing
- Youth Banking
- Women Banking
- Employment Generation
- Food Security
- Affordable Housing
- Green Buildings
- Renewable Energy
- Access to Essential Services
- Affordable Basic Infrastructure
- Sustainable Food & Agriculture
- Sustainable Water & Waste Management

Co-op Foundation
12,601
Students Sponsored on Scholarship Program

Co-op Consultancy
3,960
Consultancies to the Co-operative Movement.

Local Suppliers
95.8%
of our sourcing is local
19.8B
paid to Suppliers in FY2025

MSME Focus
268,604
onboarded to MSME Gold, Silver and Bronze.
71,298
Trained

Embedding Sustainability Across the Business

Climate Risk Strategy & Implementation

Strengthen climate-risk integration within credit and portfolio management

Environmental & Social Risk Management

E&S screening for customers embedded into credit origination

Growing Sustainable Finance

Advanced CVPs on e-mobility, solar PV and green mortgage propositions to grow our sustainable book

Leveraging Partnerships

Continued DFI, guarantee and partner engagements on risk-sharing and technical assistance

Capacity Building

Continued Strengthening of our Sustainability Governance & Institutional Capabilities

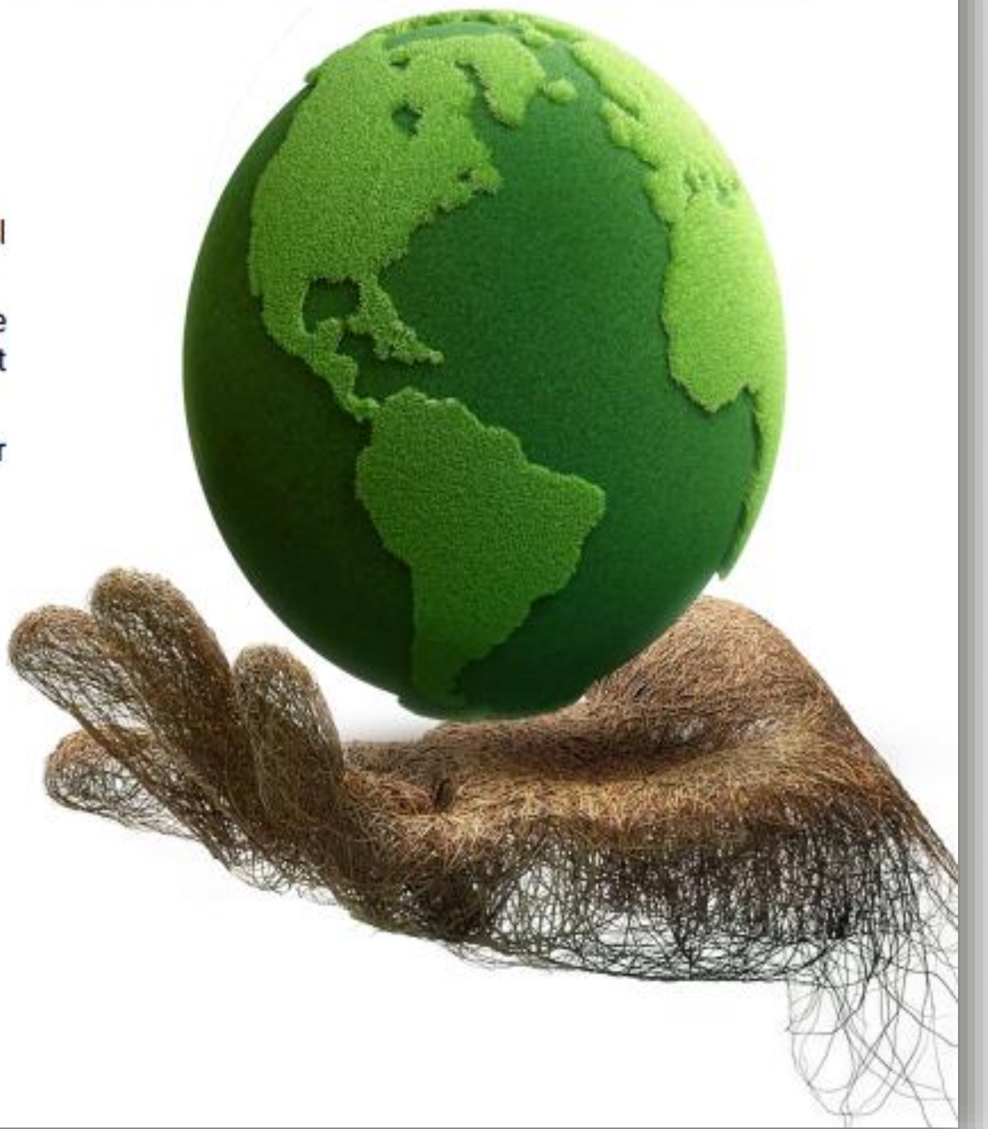
Regulatory Compliance

Readiness for IFRS S1 and S2, Kenya Green Finance Taxonomy (KGFT) and CBK Climate Risk Disclosure Framework

Environmental Social and Governance (ESG) Policy Statement

The Co-operative Bank Group objectives under this policy are:

- To incorporate strong environmental, social, and corporate governance principles throughout all operations and business activities.
- To comply with relevant national laws, regulations and agreements on the environment, climate change, health, safety, and social issues to which the Group subscribes to and in the countries it operates in.
- To evaluate and manage environmental and social impacts when developing policies, products, or major change initiatives.
- To communicate this policy to internal and external stakeholders as part of regular reporting.



This policy shall be applied enterprise-wide and covers all material operations, including geographies, corporate functions, and business units of the Co-operative Bank (Co-op Bank) Group.

DR. GIDEON MURIUKI
CBS, MBS GROUP MANAGING DIRECTOR & CEO
NOVEMBER 2022

ESG Policy Framework

ESG Policy Statement → Environmental and Social Management System → ESG Risk Management → Climate Risk Management Integration → Sustainable Finance Framework

Our ESG Policy Framework is a cohesive structure guiding Co-operative Bank's strategic approach to Environmental, Social, and Governance (ESG) obligations. It orchestrates an interconnected network of policies, procedures, and guidelines, creating a robust ESG management system and provides a robust blueprint for managing and mitigating ESG-related risks, as well as for leveraging opportunities to enhance our positive impact on society and the environment

Environmental

Bolster environmental health through sustainable financial products & services and programs

Environment & Climate Change

Supporting the transition to a low carbon economy and reduce the impact of climate change

Responsible Resource Use

Encouraging responsible and efficient use of resources throughout the Bank's operations

Social

Contribute to inclusive economic outcomes through our business activities, philanthropy, supply chain and employer in our communities

Financial Inclusion

Enabling access to financial solutions, supporting economic development and reducing inequalities

Social Inclusion

Promoting financial intermediation in the economy

Economic Inclusion

Empowering and building resilient communities, especially to the underserved

Governance

Build enterprise resilience through ESG integration

Groupwide ESG Integration

Incorporating ESG in all investment and operations decisions

Sustainability Awards

Most Sustainable Bank in Kenya

1. Most Innovative Bank
2. Best in financing Commercial Clients
3. Best in Financing MSMEs
4. 1st Runners up – Best In promoting People with Disability (PWD)
5. 2nd Runners Up – Best in Promoting Gender Inclusivity

OVERALL WINNER

Sustainable Finance Catalyst Awards

Award-Winning Brand

EUROMONEY
AWARDS FOR EXCELLENCE 2026
KENYA
BEST RETAIL BANK

EUROMONEY
AWARDS FOR EXCELLENCE 2026
KENYA
BEST DIGITAL BANK

Award-Winning Brand

Award-Winning Brand

GLOBAL FINANCE – BEST BANK AWARDS 2026
Best Bank in Kenya

AFRICAN BANKER AWARDS–
SME Bank Of The Year 2026

CFI (CAPITAL FINANCE INTERNATIONAL) 2026
Digital Banking Inclusion Leader – East Africa

INTERNATIONAL BANKER 2026 AFRICA & NORTH AFRICA BANKING AWARDS
Best Commercial Bank of the Year – Kenya

EUROMONEY AWARDS FOR EXCELLENCE 2026
Kenya's Best Retail Bank
Kenya's Best Digital Bank

Global MSME Finance Awards 2025
Product Innovation of the Year (Africa) Award

AFRICA'S FASTEST GROWING COMPANIES 2026
Ranked by Statista

FiRe AWARDS 2025
Winner: ESG Reporting (GRI Category)

ENERGY MANAGEMENT AWARDS (EMA) 2025
Winner, Financial Institution Award

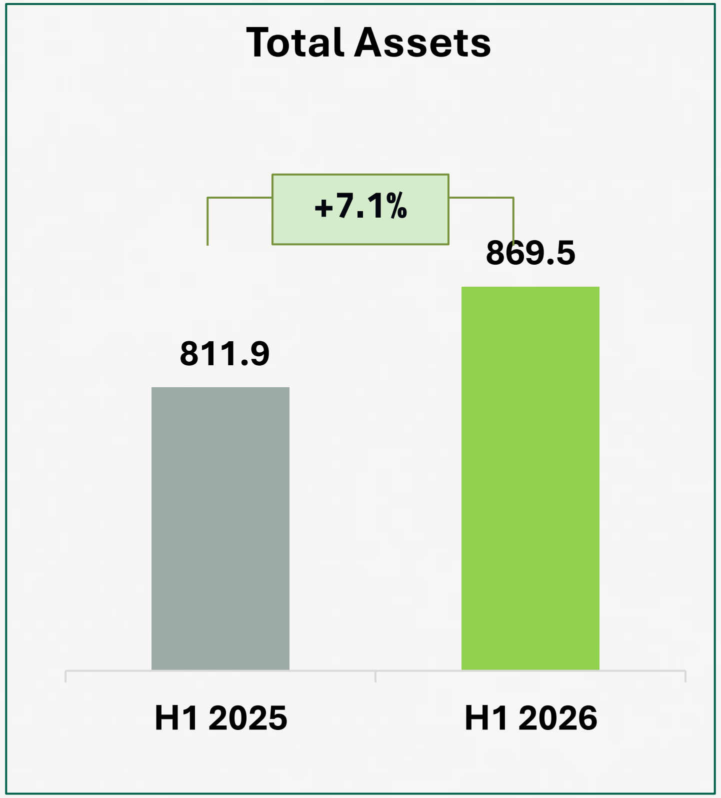
INFOSYS FINACLE INNOVATION AWARDS 2025
Transformation excellence - Platinum winner
ESG-led innovation – Platinum winner

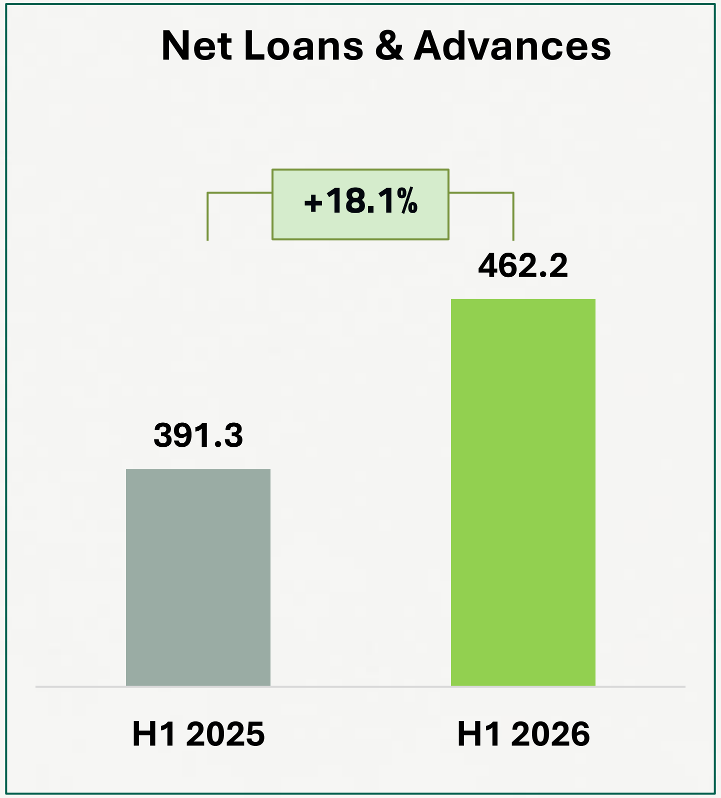
PESALINK BANK AWARDS 2025
Ecosystem Collaboration Champion

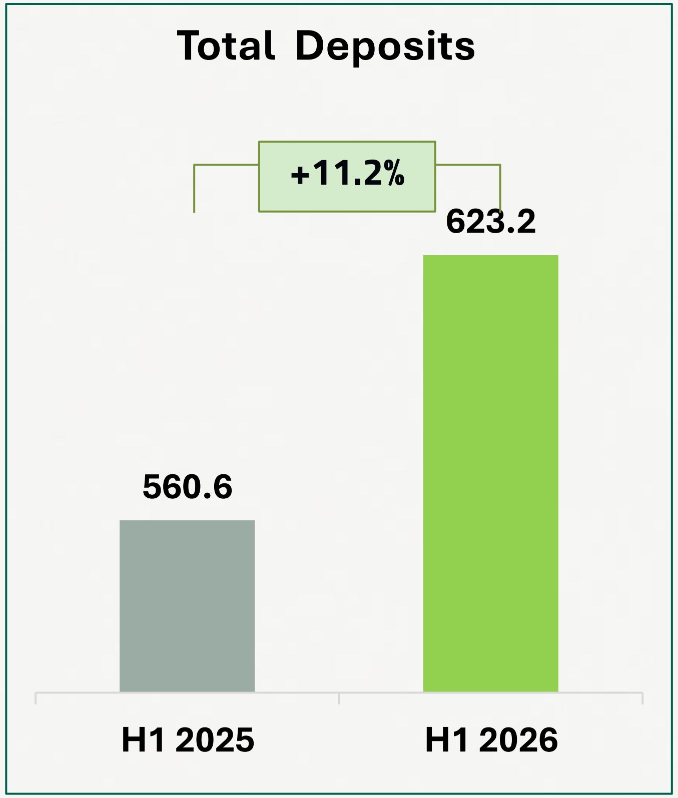
VISA CLIENT & PARTNER AWARDS 2025
Best Bank in MSME Enablement

Group Financial Performance

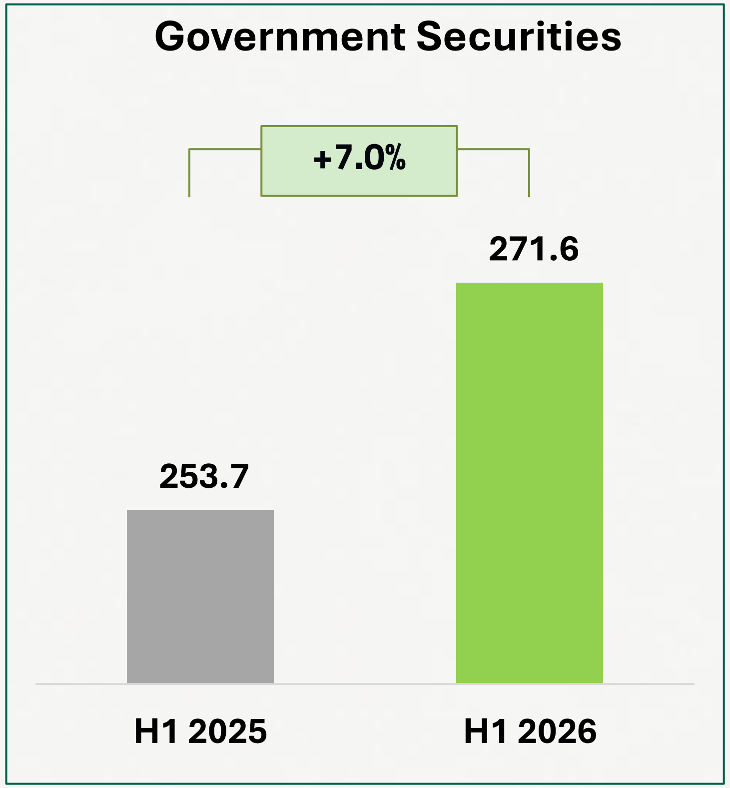
Strong Financial Position
(Kshs. Billions)

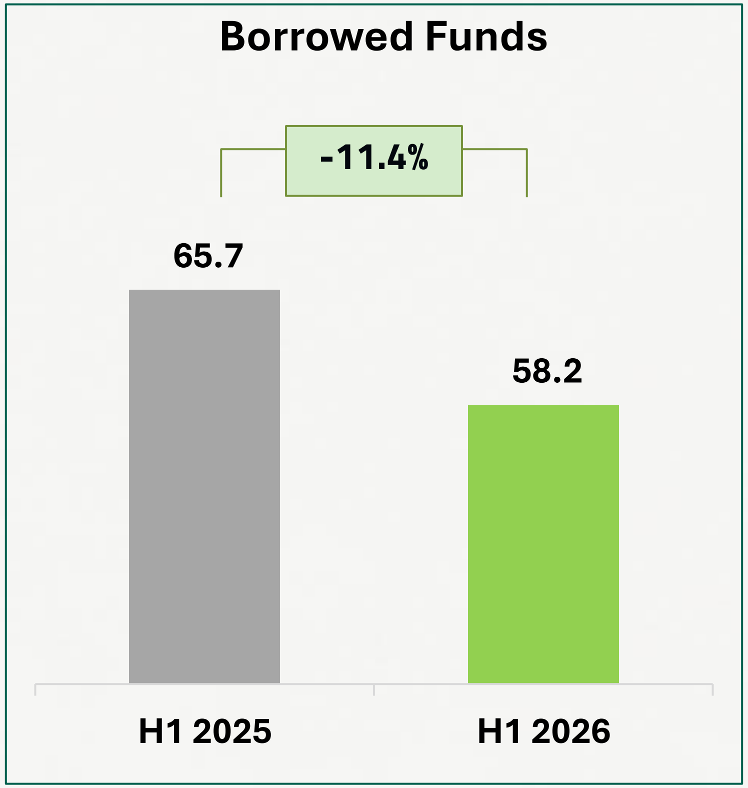


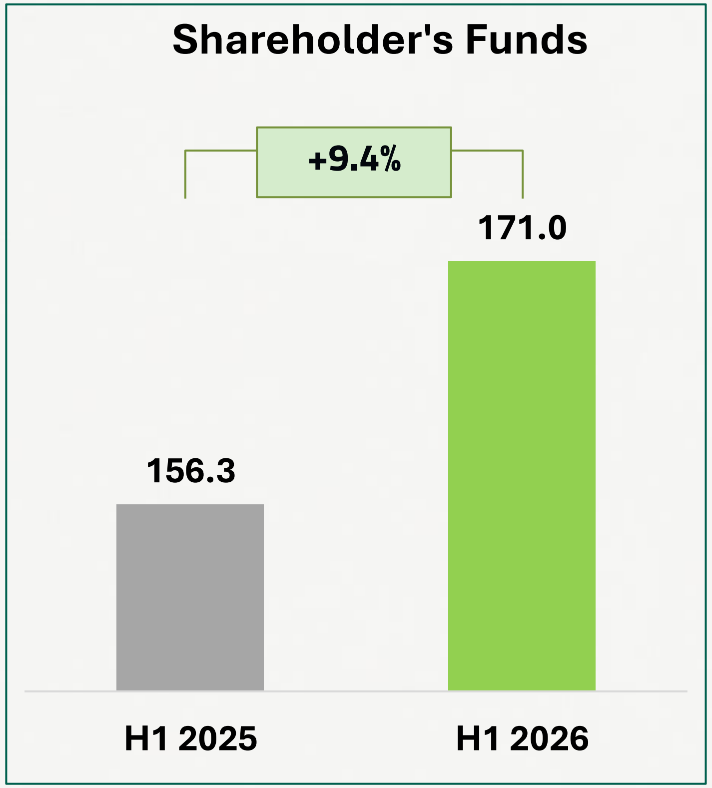




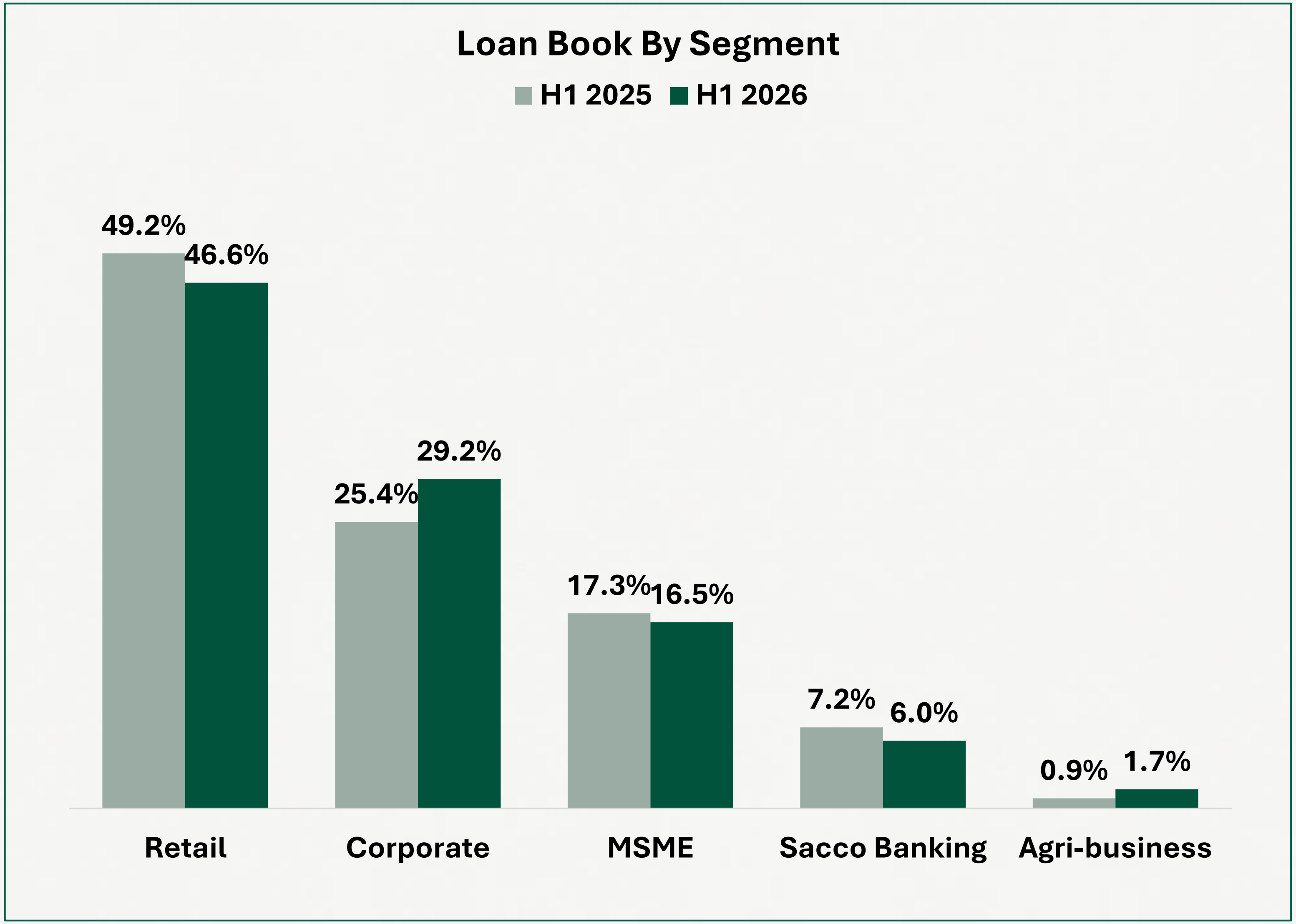
Strong Financial Position
(Kshs. Billions)





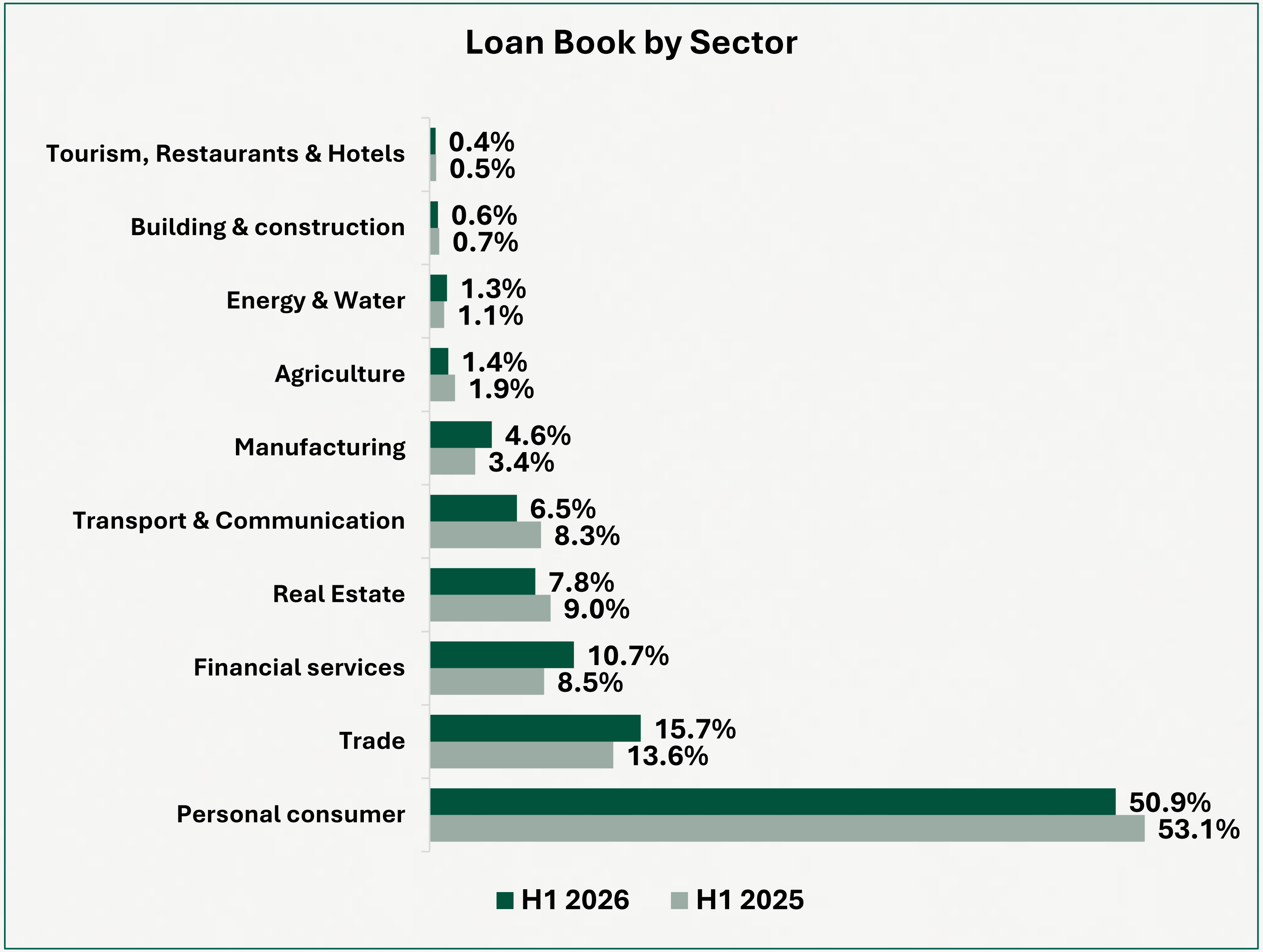


Diversified loan book



- Loan Book is diversified across segments.
- Highest book is in Retail Banking;
  - Check off; deductions are done at source.
  - Diversified across various Government/quasi-government employees.
  - Appraisal of both employer and employee for optimal risk-return.

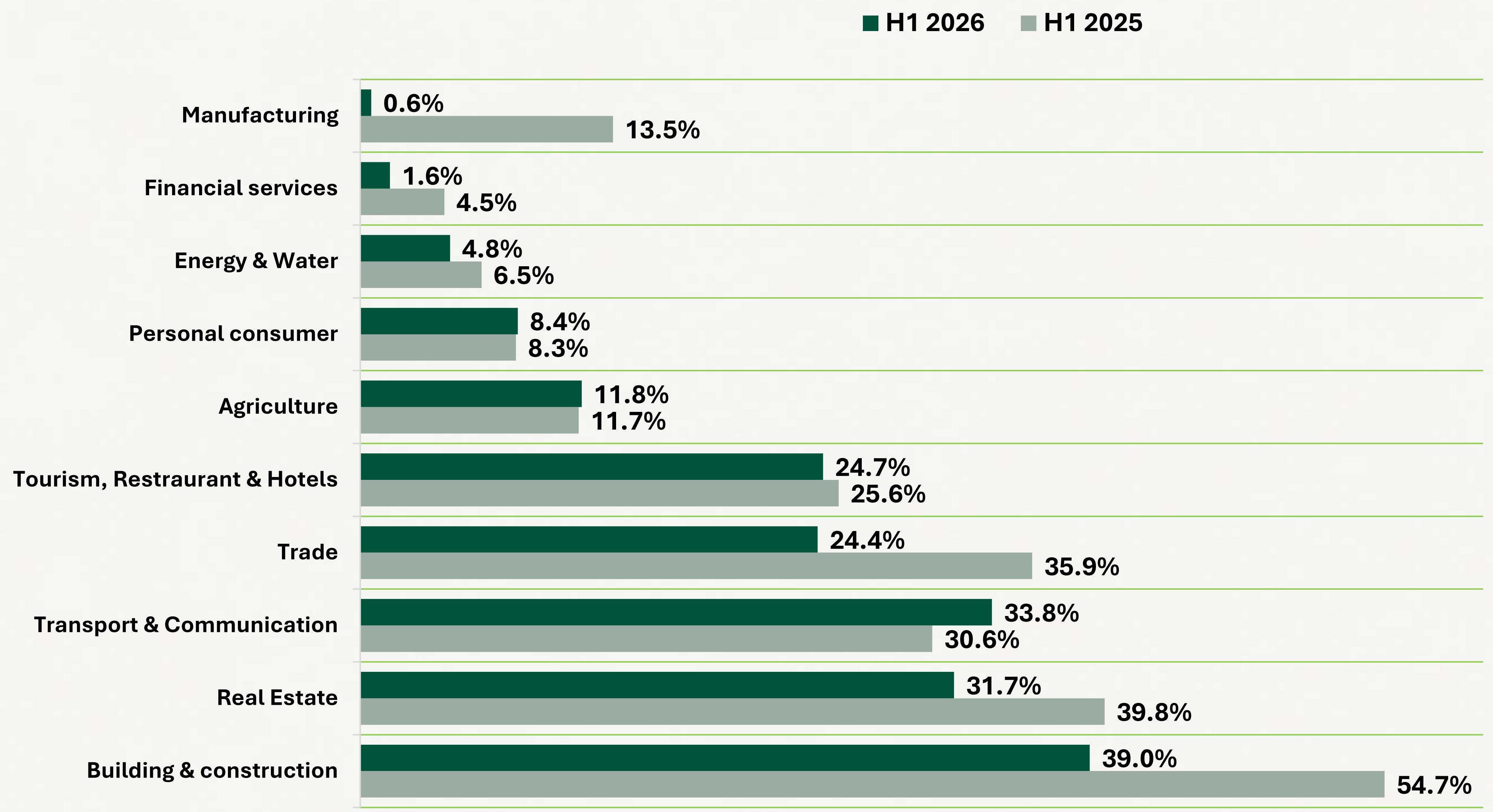
Diversified loan book



- Loan Book is diversified across sectors
- **50.9%** in Personal consumer which is performing well

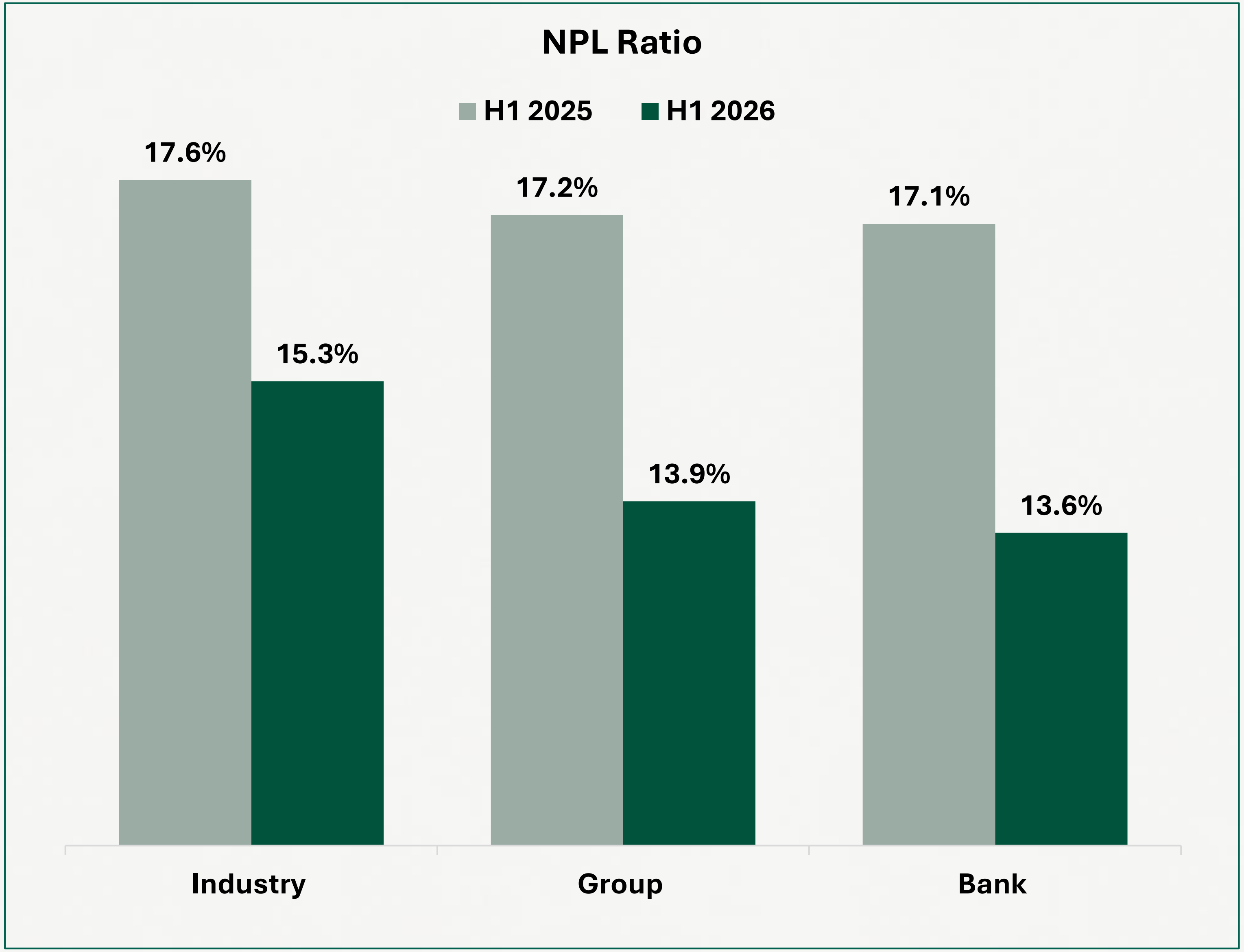
Portfolio Trends; Sector NPL

Low relative exposure in high-risk sectors



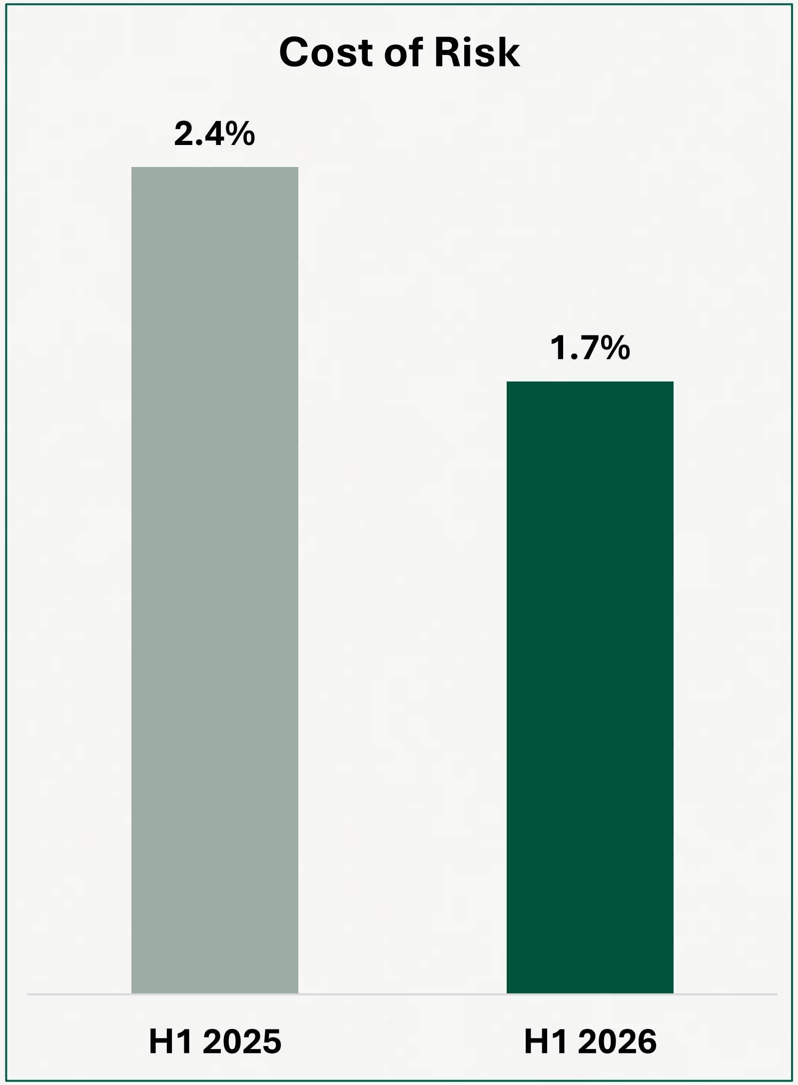
Sector Size
4.6%
10.7%
1.3%
50.9%
1.4%
0.4%
15.7%
6.5%
7.8%
0.6%

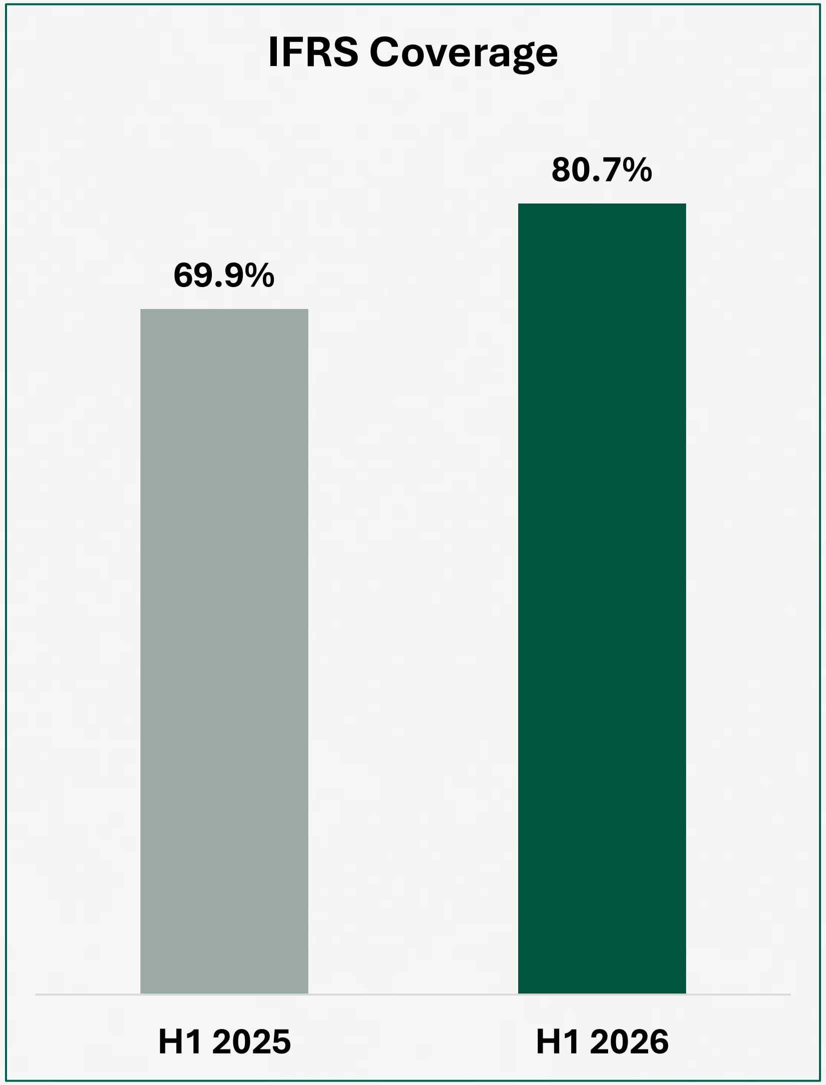
Supporting NPL Management

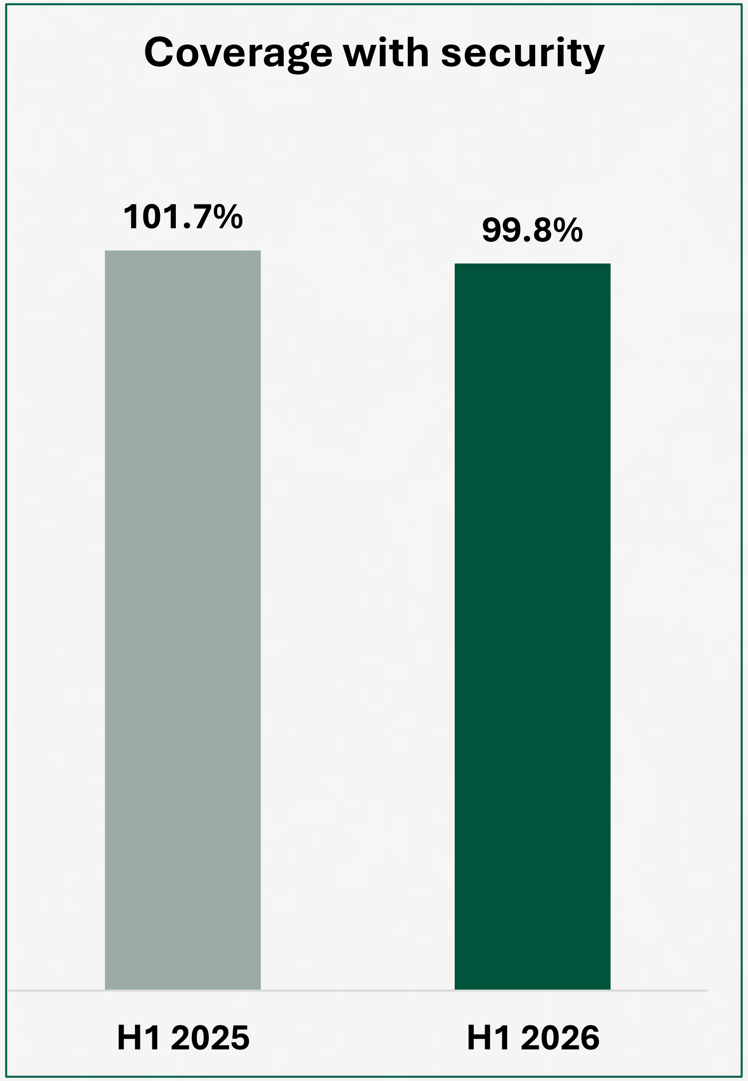


- Proactive Credit Management Strategies
- Business Growth
- Consumer and Business resilience

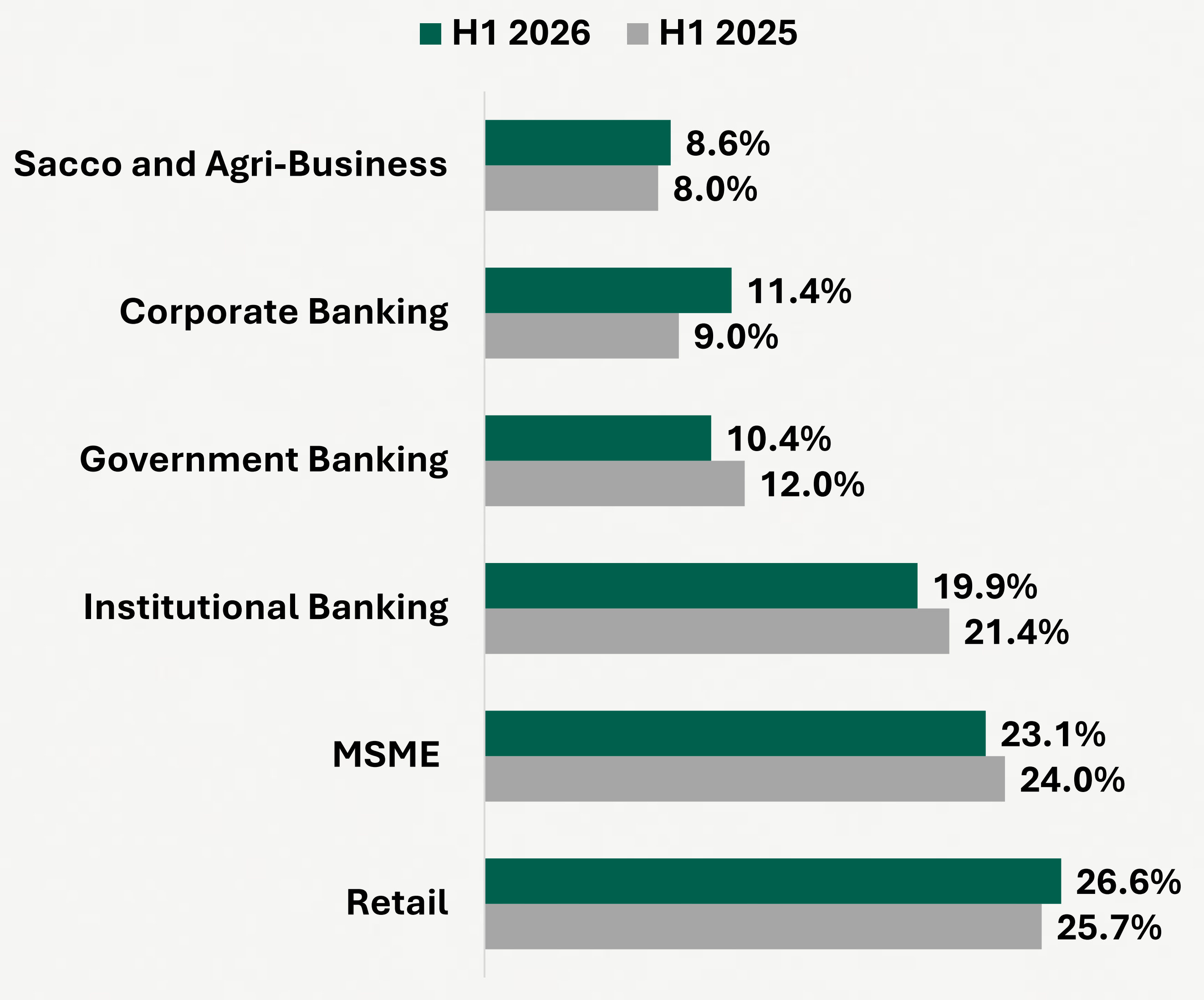
IFRS Coverage improved to 80.7%.

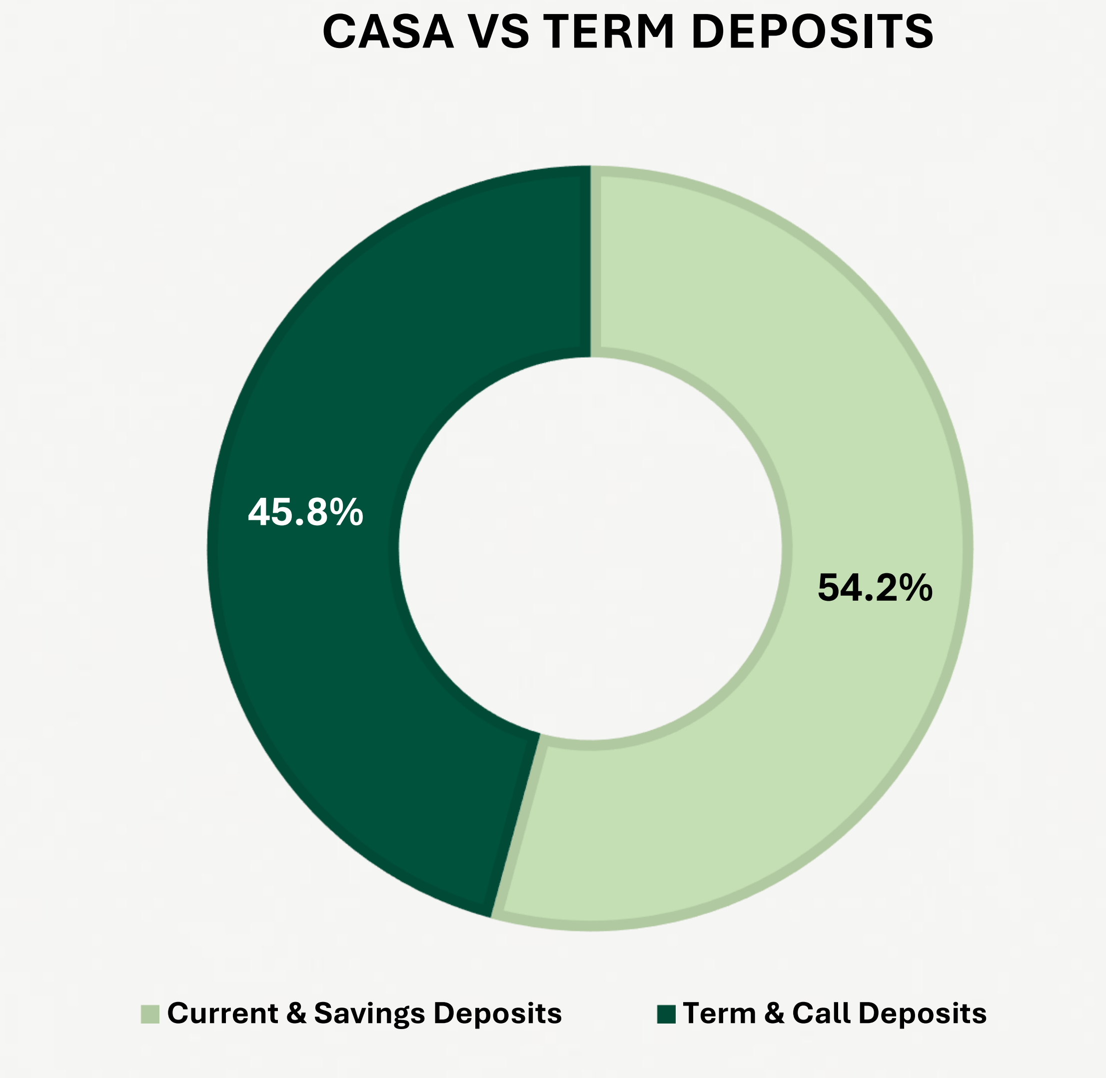




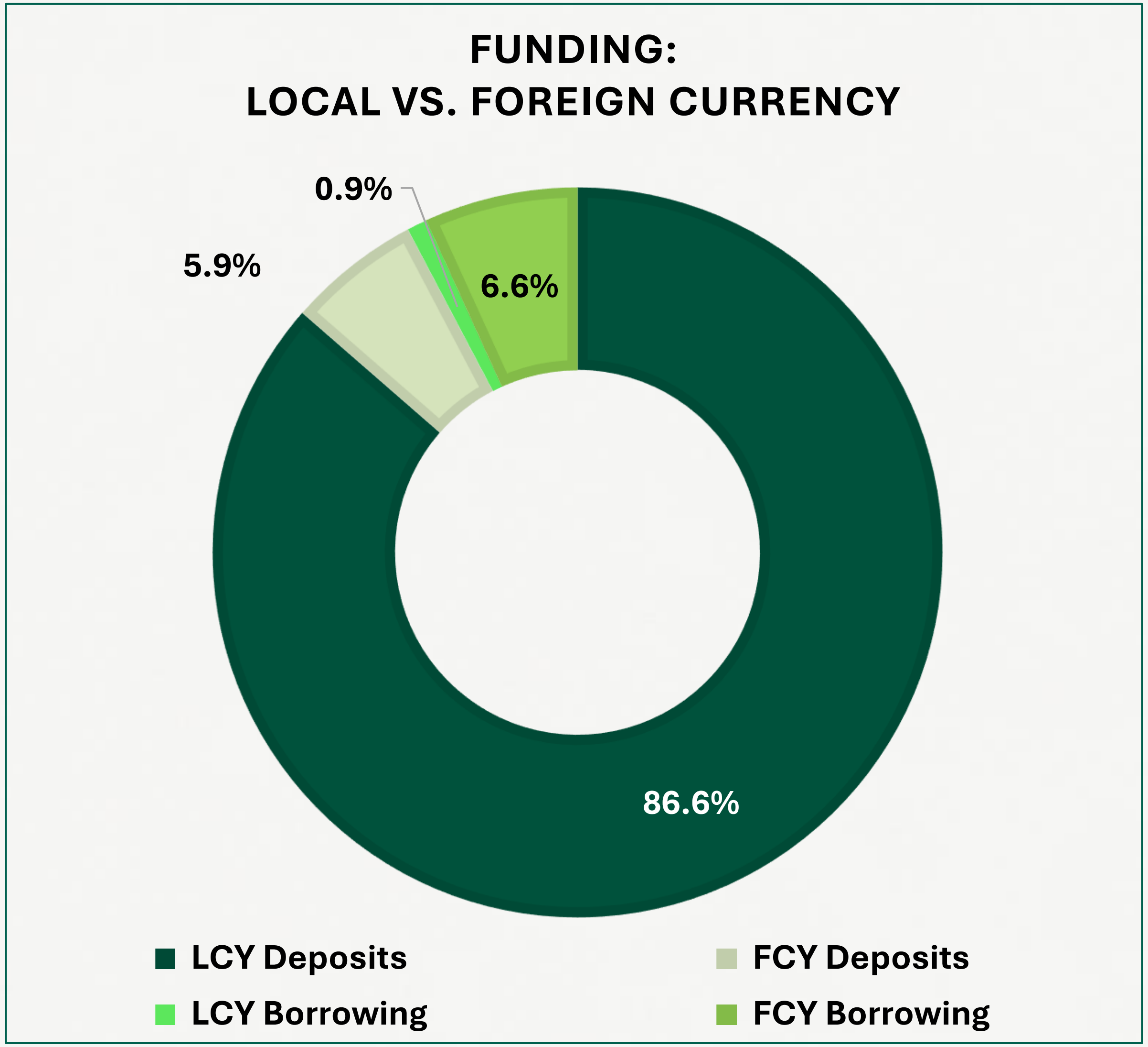


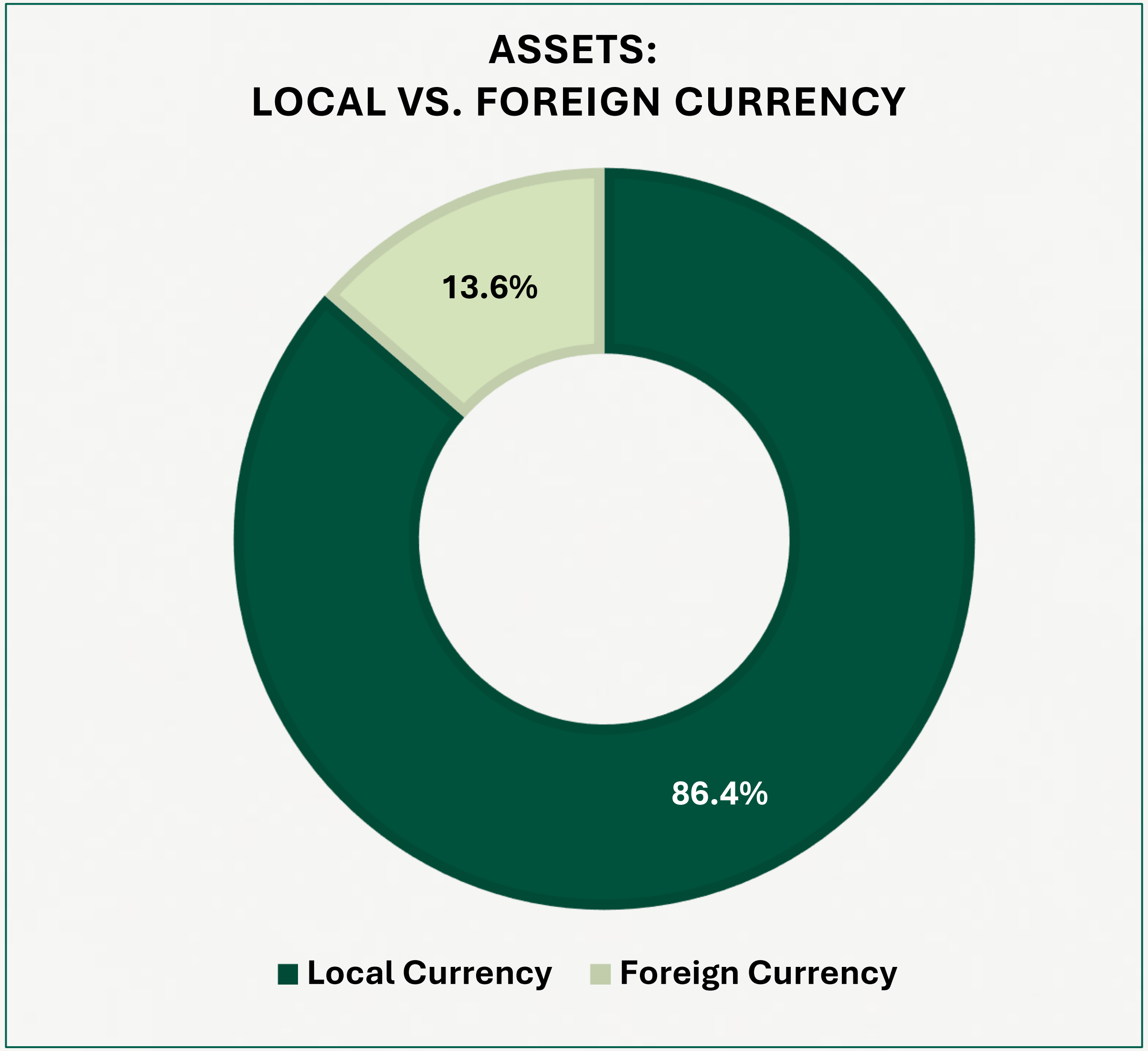
Well-diversified Liability Portfolio





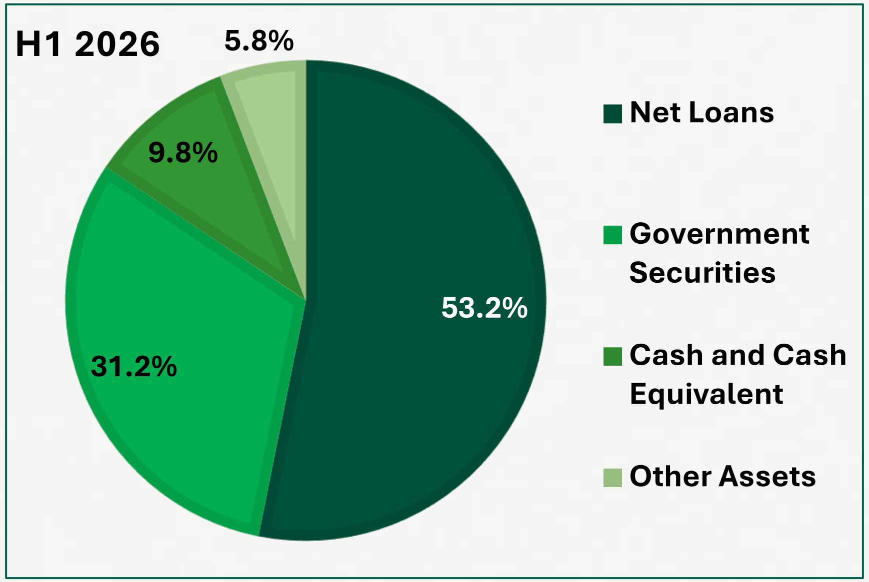
Optimally balanced Kenya Shilling Asset & Funding Book

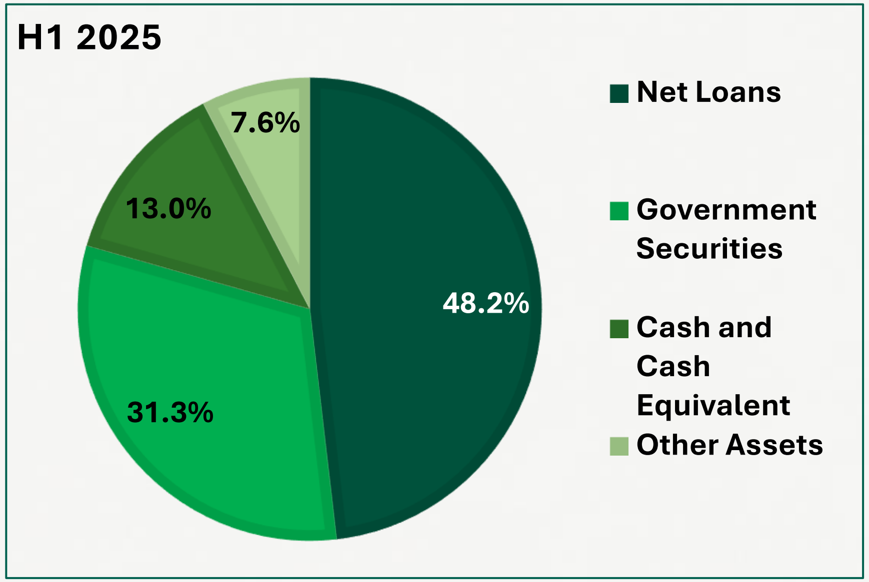




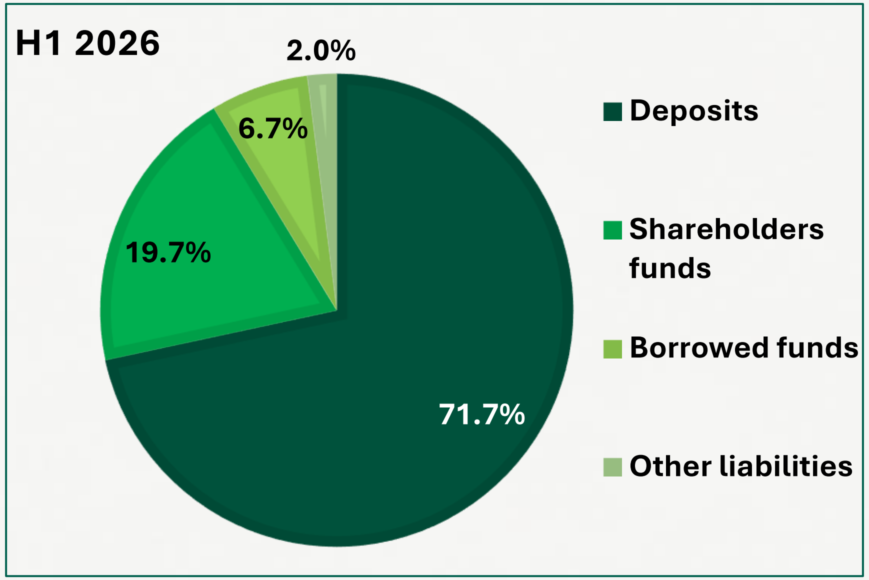
Asset and Funding Mix

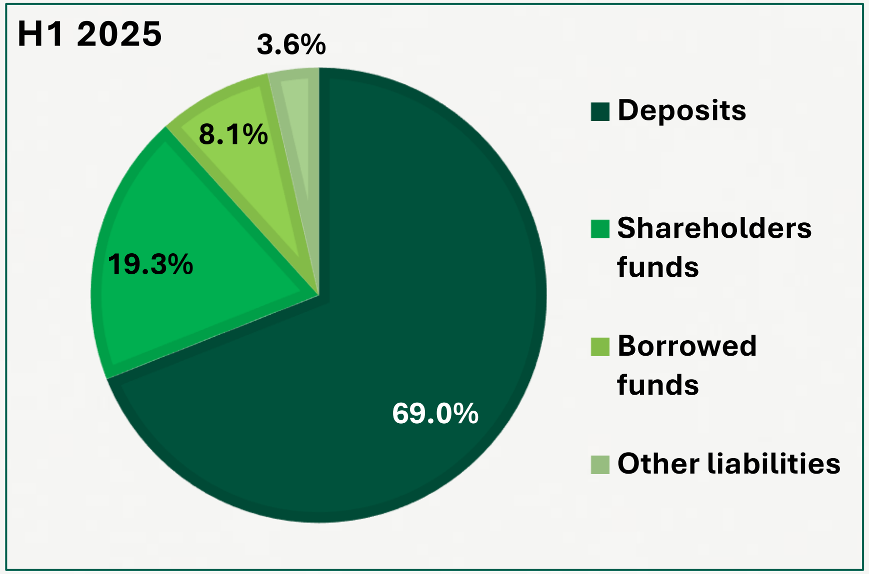
Asset Categories



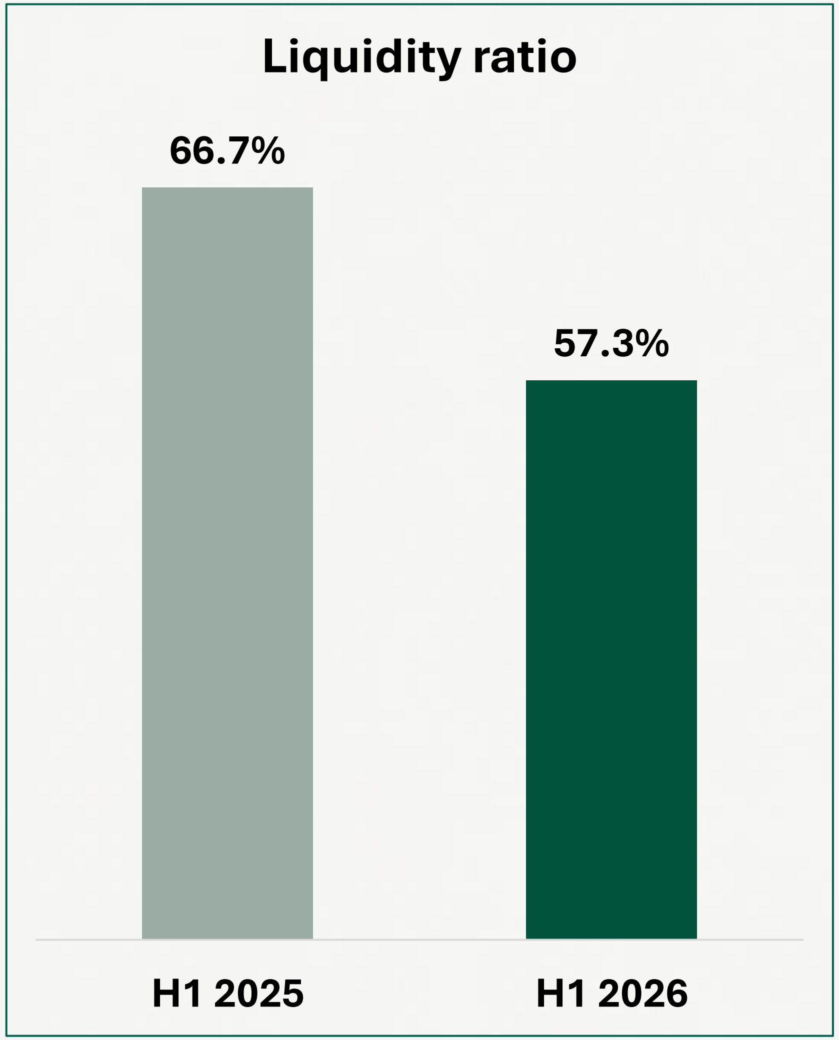


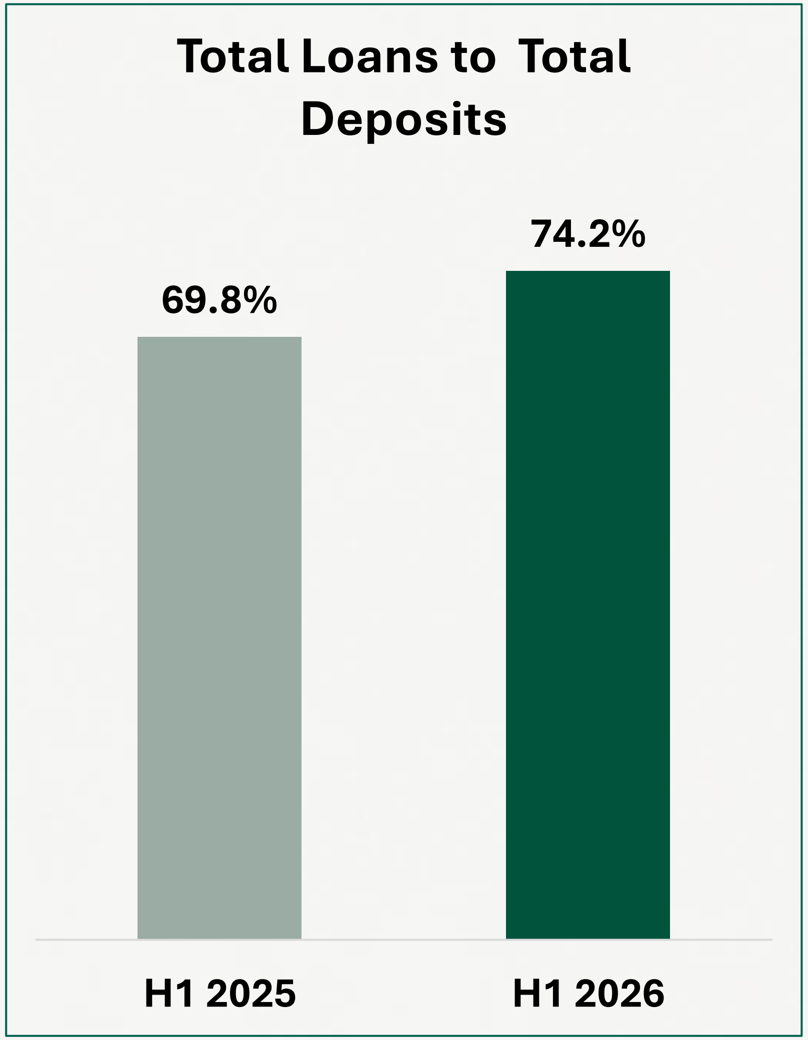
Funding Categories

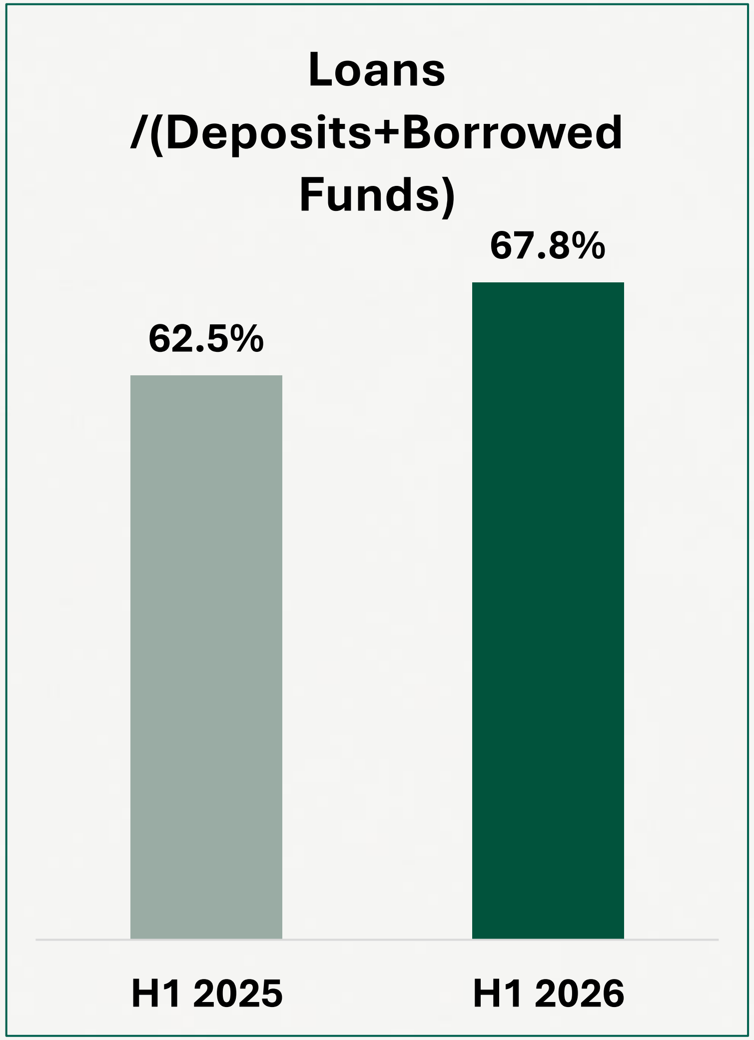




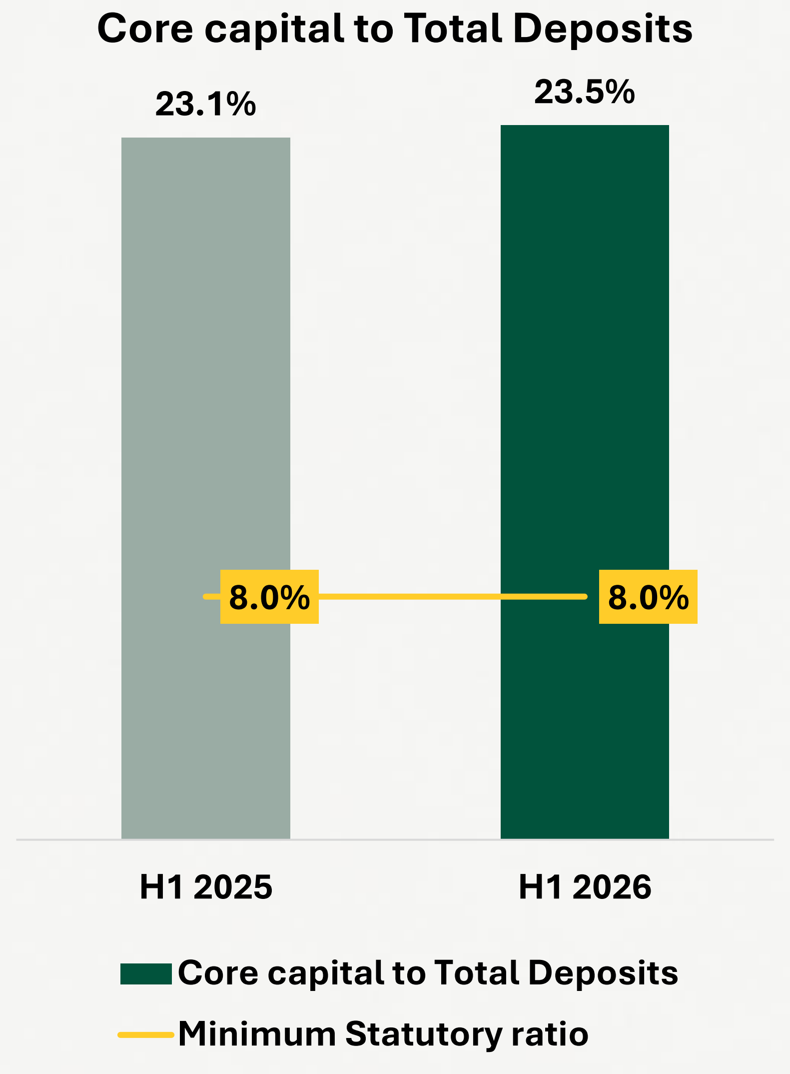
Strong Liquidity to Support Investments

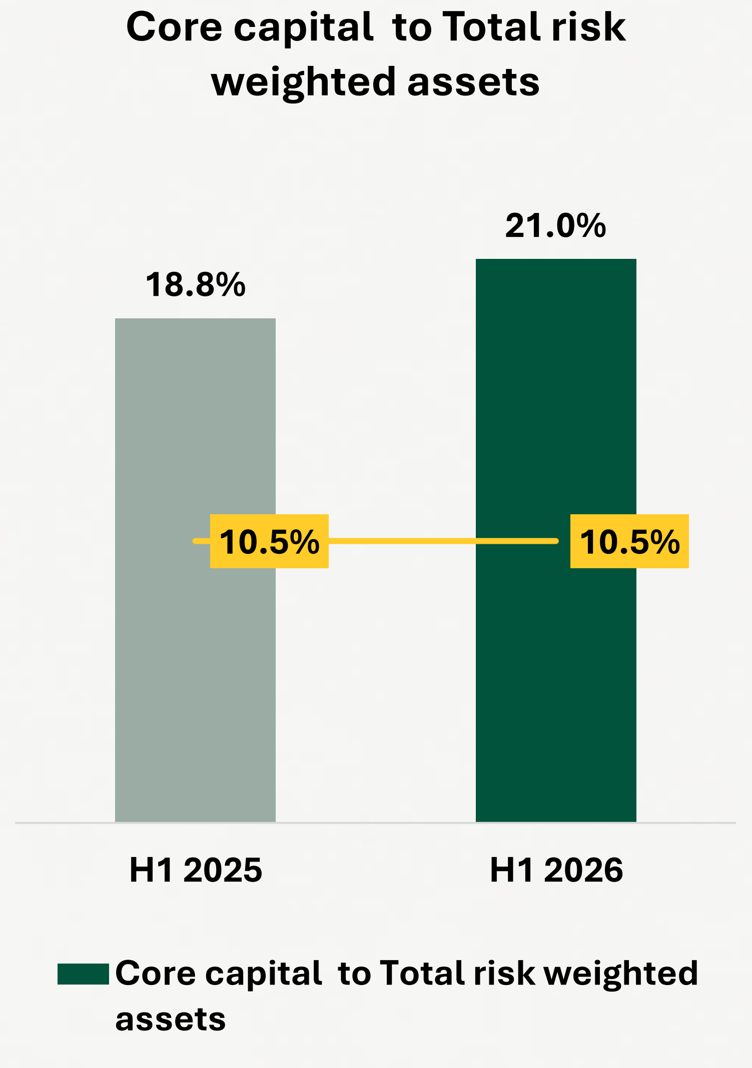


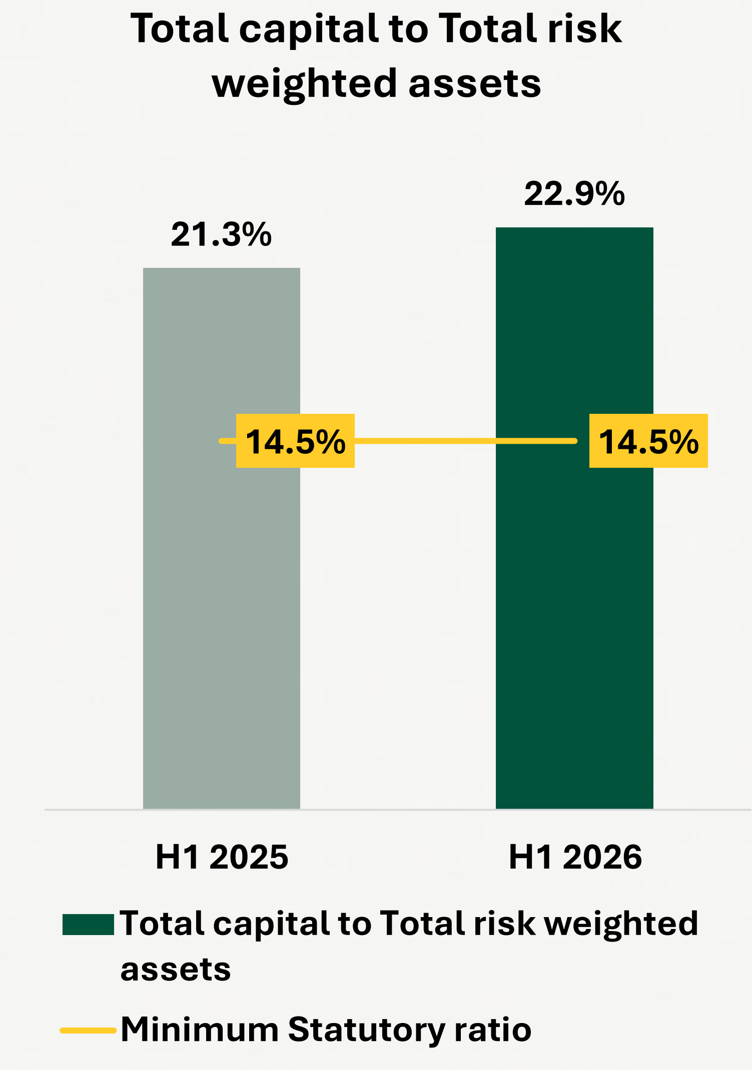




Capital buffers for sustainable growth







Sustainable Profitability

Kshs. Billions	H1 2026 (Bn)	H1 2025 (Bn)	YoY Change	
Total Interest Income	47.61	44.80	6.3%	↑
Total Interest Expenses	14.42	15.42	-6.5%	↓
Net Interest Income	**33.19**	**29.38**	**13.0%**	↑
Fees and commissions on loans and advances	6.73	5.60	20.2%	↑
Other Fees and commissions	6.50	6.33	2.7%	↑
Foreign exchange trading income	1.49	1.55	-3.9%	↓
Other income	1.04	0.64	63.3%	↑
Total Operating Income	**48.94**	**43.49**	**12.5%**	↑
Loan loss provision	3.73	4.52	-17.5%	↓
Staff costs	11.22	9.89	13.4%	↑
Other operating expenses	11.31	9.63	17.5%	↑
Total Operating expenses	**26.26**	**24.04**	**9.2%**	↑
Profit before tax and exceptional items	22.68	19.45	16.6%	↑
Exceptional items - Share of profit of associate	0.38	0.21	78.3%	↑
Profit Before Tax	**23.06**	**19.66**	**17.3%**	↑
Income tax	5.03	5.58	-9.8%	↓
Profit After Tax	**18.02**	**14.08**	**28.0%**	↑

Group Profitability Contribution

	H1 2026 (KShs. Mn)	H1 2025 (KShs. Mn)	Growth (KShs. Mn)	Growth (%)
Co-operative Bank of Kenya Ltd	20,125.4	17,755.0	2,370.3	13.4%
Co-operative Bank of South Sudan Ltd	224.0	56.9	167.1	293.5%
Co-optrust Investment Services Ltd	640.5	360.8	279.8	77.5%
Co-op Bancassurance Intermediary Ltd	812.7	790.8	22.0	2.8%
Kingdom Securities Ltd	77.9	63.2	14.7	23.3%
Kingdom Bank Ltd	873.0	491.1	381.9	77.8%
Co-op Bank and Subsidiaries Total	**22,753.6**	**19,517.9**	**3,235.7**	**16.6%**
Associates share of profit	303.8	145.1	158.7	109.4%
Group Profit Before Tax	**23,057.4**	**19,662.9**	**3,394.5**	**17.3%**

Key Ratios

Ratio	H1 2026	H1 2025	
RoAA	4.29%	3.68%	▲
RoAE	22.02%	19.90%	▲
EPS	6.14	4.80	▲
Ave Return of Interest Earning Assets	12.81%	13.48%	—
NIM on Loans	9.64%	9.40%	▲
NIM on Interest Earning Assets	8.39%	8.29%	▲
CIR Group *(with provisions)*	53.66%	55.27%	▼
CIR Group *(without provisions)*	46.04%	44.88%	▲
CIR Bank *(with provisions)*	53.68%	54.79%	▼
CIR Bank *(without provisions)*	45.70%	43.70%	▲
Non-Funded to Total Operating Income	32.19%	32.45%	▼
Cost of Customer Deposits	4.07%	5.07%	▼
Cost of Funds	4.41%	5.18%	▼

Thank You

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